# CAE INC.

# CONSOLIDATED FINANCIAL STATEMENTS

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# Management's Report on Internal Control Over Financial Reporting

Management of CAE is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f), 15d-15(f) under the Securities Exchange Act of 1934). CAE's internal control over financial reporting is a process designed under the supervision of CAE's President and Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external reporting purposes in accordance with Canadian generally accepted accounting principles.

As of March 31, 2014, management conducted an assessment of the effectiveness of the Company's internal control over the financial reporting based on the framework and criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management concluded that the Company's internal control over financial reporting as of March 31, 2014 was effective.

M. Parent President and Chief Executive Officer S. Lefebvre Vice-president, Finance and Chief Financial Officer

Montreal (Canada) May 15, 2014

# Report of Independent Registered Public Accounting Firm

## To the Shareholders of CAE Inc.

We have audited the accompanying consolidated statement of financial position of CAE Inc. and its subsidiaries as of March 31, 2014 and March 31, 2013 and the related consolidated income statement, statement of comprehensive income, statement of changes in equity, and statement of cash flows for the years then ended. We also have audited CAE Inc. and its subsidiaries' internal control over financial reporting as of March 31, 2014, based on criteria established in Internal Control - Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on these consolidated financial statements and an opinion on the company's internal control over financial reporting based on our integrated audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the consolidated financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall consolidated financial statement presentation. Our audit of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that: (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of CAE Inc. and its subsidiaries as of March 31, 2014 and March 31, 2013 and the results of their operations and their cash flows for the years then ended in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board. Also, in our opinion, CAE Inc. and its subsidiaries maintained, in all material respects, effective internal control over financial reporting as of March 31, 2014, based on criteria established in Internal Control - Integrated Framework (1992) issued by COSO. As discussed in Note 2 – Changes in Accounting Policies to the financial statements, due to the adoption of IAS 19 – Employee benefits (revised 2011) and IFRS 11 - Joint arrangements, the company has changed its method of accounting for employee benefits obligation and investments in joint arrangements in the year ended March 31, 2014, which resulted in the inclusion of April 1, 2012

Pricewaterhouse Coopers LLP

Montreal, Quebec May 15, 2014

balance sheet.

 $<sup>^{\</sup>rm 1}$  CPA auditor, CA, public accountancy permit No. A123498

# Consolidated Statement of Financial Position

· · · · · · · · · · · · · · · · · · ·		March 31	March 31	April 1
(amounts in millions of Canadian dollars)	Notes	2014	2013	2012
A			Restated	Restated
Assets		¢ 040.0	(Note 2)	(Note 2)
Cash and cash equivalents		\$ 312.3	\$ 260.0	\$ 254.7
Accounts receivable	4	453.9	401.4	302.3
Contracts in progress : assets	10	256.4	265.6	259.8
Inventories	5	219.5	176.2	146.9
Prepayments		76.6	53.5	46.1
Income taxes recoverable		24.8	141.9	95.5
Derivative financial assets	29	7.3	9.0	10.3
Total current assets		\$ 1,350.8	\$ 1,307.6	\$ 1,115.6
Property, plant and equipment	6	1,341.2	1,142.8	993.2
Intangible assets	7	870.7	794.4	527.9
Investment in equity accounted investees	32	234.6	196.9	172.9
Deferred tax assets	16	31.8	31.3	16.9
Derivative financial assets	29	7.5	6.4	7.2
Other assets	8	400.1	211.9	195.2
Total assets		\$ 4,236.7	\$ 3,691.3	\$ 3,028.9
Liabilities and equity				
Accounts payable and accrued liabilities	9	\$ 685.0	\$ 644.2	\$ 556.2
Provisions	11	28.6	49.0	21.6
Income taxes payable		8.3	10.0	9.4
Contracts in progress : liabilities	10	167.4	122.3	110.4
Current portion of long-term debt	12	50.6	70.6	119.3
Derivative financial liabilities	29	24.6	10.3	8.9
Total current liabilities		\$ 964.5	\$ 906.4	\$ 825.8
Provisions	11	6.4	7.9	¢ 020.0 5.5
Long-term debt	12	1,117.9	1,002.8	588.4
Royalty obligations		161.5	160.6	161.6
Employee benefits obligations	14	115.5	136.1	114.3
Deferred gains and other non-current liabilities	15	204.2	191.4	182.5
Deferred tax liabilities	16	166.1	129.9	90.0
Derivative financial liabilities	29	18.4	9.8	9.4
Total liabilities		\$ 2,754.5	\$ 2,544.9	\$ 1,977.5
Equity				
Share capital	17	\$ 517.5	\$ 471.7	\$ 454.5
Contributed surplus		19.5	21.9	19.2
Accumulated other comprehensive income (loss)	18	129.5	(12.0)	(6.0
Retained earnings		775.1	633.0	563.4
Equity attributable to equity holders of the Company		\$ 1,441.6	\$ 1,114.6	\$ 1,031.1
Non-controlling interests		40.6	31.8	20.3
Total equity		\$ 1,482.2	\$ 1,146.4	\$ 1,051.4
Total liabilities and equity		\$ 4,236.7	\$ 3,691.3	\$ 3,028.9

# **Consolidated Income Statement**

Years ended March 31				
(amounts in millions of Canadian dollars, except per share amounts)	Notes	2014		2013
			R	estated
				(Note 2)
Revenue	31	\$ 2,114.9	\$ 2	2,035.2
Cost of sales		1,518.0		1,450.4
Gross profit		\$ 596.9	\$	584.8
Research and development expenses		68.4		60.1
Selling, general and administrative expenses		287.1		264.5
Other gains – net	21	(20.4)		(22.4)
After tax share in profit of equity accounted investees	31	(30.0)		(20.1)
Restructuring, integration and acquisition costs	22	-		68.7
Operating profit		\$ 291.8	\$	234.0
Finance income	23	(9.8)		(9.4)
Finance expense	23	80.5		74.5
Finance expense – net		\$ 70.7	\$	65.1
Earnings before income taxes		\$ 221.1	\$	168.9
Income tax expense	16	30.0		28.2
Net income		\$ 191.1	\$	140.7
Attributable to:				
Equity holders of the Company		\$ 190.0	\$	137.7
Non-controlling interests		1.1		3.0
		\$ 191.1	\$	140.7
Earnings per share from continuing operations				
attributable to equity holders of the Company				
Basic and diluted	17	\$ 0.73	\$	0.53

# Consolidated Statement of Comprehensive Income

#### Years ended March 31

(amounts in millions of Canadian dollars)	Notes	2014		2013
			R	estated
				(Note 2
Net income		\$ 191.1	\$	140.7
Items that may be reclassified to net income				
Foreign currency translation				
Net currency translation difference on the translation of financial				
statements of foreign operations		\$ 184.8	\$	6.0
Net losses on certain long-term debt denominated in foreign				
currency and designated as hedges of net investments in foreign operations		(37.5)		(8.8)
Income taxes	16	(4.3)		0.7
Share in foreign currency translation difference of equity accounted investees		16.5		4.6
		\$ 159.5	\$	2.5
Net changes in cash flow hedges				
Effective portion of changes in fair value of cash flow hedges		\$ (49.1)	\$	(0.5)
Reclassification to income or to the related non-financial asset <sup>(1)(2)(3)</sup>		27.4		(11.9)
Income taxes	16	5.6		3.2
After tax share in net changes of cash flow hedges of equity accounted investees		(0.9)		0.8
		\$ (17.0)	\$	(8.4)
Net change in available-for-sale financial instruments				
Net change in fair value of available-for-sale financial assets	29	\$ 0.2	\$	-
		\$ 0.2	\$	-
Items that are never reclassified to net income				
Defined benefit plan remeasurements				
Defined benefit plan remeasurements	14	\$ 13.4	\$	(26.0)
Income taxes	16	(3.7)		7.1
		\$ 9.7	\$	(18.9
Other comprehensive income (loss)		\$ 152.4	\$	(24.8)
Total comprehensive income		\$ 343.5	\$	115.9
Attributable to:				
Equity holders of the Company		\$ 341.2	\$	112.8
Non-controlling interests		2.3		3.1
•		\$ 343.5	\$	115.9

<sup>(1)</sup>Fiscal 2014 include net losses of \$20.0 million reclassified to revenue (2013 - net gains of \$7.5 million) and net losses of \$3.6 million reclassified to finance expense - net (2013 - net gains of \$0.8 million).

<sup>(2)</sup>Fiscal 2014 include net losses of \$3.8 million reclassified to the related non-financial asset (2013 - net gains of \$3.6 million).

<sup>(3)</sup>An estimated net amount of \$31.9 million of losses is expected to be reclassified from other comprehensive income during the next 12 months. Future fluctuation in market rate (foreign exchange rate or interest rate) will impact the amount expected to be reclassified.

# Consolidated Statement of Changes in Equity

	_									
Year ended March 31, 2014		C	ommon share	S		Accumulated other			No	n-
(amounts in millions of Canadian dollars,		Number of	State	d	Contributed	comprehensive	Retained		controllir	ng <b>Total</b>
except number of shares)	Notes	shares	valu	е	surplus	income (Note 18)	earnings	Total	interes	ts <b>equity</b>
Balances, beginning of year - restated	2	259,979,059	\$ 471	7	\$ 21.9	\$ (12.0	) \$ 633.0	\$ 1,114.6	\$ 31	.8 <b>\$ 1,146.4</b>
Net income		-		-	-	-	190.0	190.0	1	.1 <b>191.1</b>
Other comprehensive income (loss):										
Foreign currency translation		-		-	-	158.3	-	158.3	1	.2 159.5
Net changes in cash flow hedges		-		-	-	(17.0	) -	(17.0)		- (17.0)
Net changes in available-for-sale financial instru	ments	-		-	-	0.2	-	0.2		- 0.2
Defined benefit plan remeasurements		-		-	-	-	9.7	9.7		- 9.7
Total comprehensive income		-	\$	-	\$-	\$ 141.5	\$ 199.7	\$ 341.2	\$2	.3 <b>\$ 343.5</b>
Stock options exercised	24	2,387,556	22	2	-	-	-	22.2		- 22.2
Optional cash purchase		1,410		-	-	-	-	-		
Transfer upon exercise of stock options		-	6	1	(6.1	) -	-	-		
Share-based payments	24	-		-	3.7	-	-	3.7		- 3.7
Additions to non-controlling interests		-		-	-	-	-	-	6	.5 <b>6.5</b>
Stock dividends	17	1,403,418	17	5	-	-	(17.5)	-		
Cash dividends	17	-		-	-	-	(40.1)	(40.1)		- (40.1)
Balances, end of year		263,771,443	\$ 517	5	\$ 19.5	\$ 129.5	\$ 775.1	\$ 1,441.6	\$ 40	.6 <b>\$ 1,482.2</b>

							Attr	ributable to	equity	y holders of	f the Com	npany			
Year ended March 31, 2013		Co	ommon	shares		А	ccumulate	d other						Non-	
(amounts in millions of Canadian dollars,		Number of		Stated	Conti	ributed	compreh	nensive	R	etained			con	trolling	Total
except number of shares)	Notes	shares		value	s	surplus	loss (N	ote 18)	е	arnings		Total	int	terests	equity
Balances, beginning of year - restated	2	258,266,295	\$	454.5	\$	19.2	\$	(6.0)	\$	563.4	\$ 1,0	031.1	\$	20.3	\$ 1,051.4
Net income		-		-		-		-		137.7		137.7		3.0	140.7
Other comprehensive income (loss):															
Foreign currency translation		-		-		-		2.4		-		2.4		0.1	2.5
Net changes in cash flow hedges		-		-		-		(8.4)		-		(8.4)		-	(8.4)
Defined benefit plan remeasurements		-		-		-		-		(18.9)		(18.9)		-	(18.9)
Total comprehensive income		-	\$	-	\$	-	\$	(6.0)	\$	118.8	\$	112.8	\$	3.1	\$ 115.9
Stock options exercised	24	482,250		3.9		-		-		-		3.9		-	3.9
Optional cash purchase		1,683		-		-		-		-		-		-	-
Transfer upon exercise of stock options		-		1.2		(1.2)		-		-		-		-	-
Share-based payments	24	-		-		3.9		-		-		3.9		-	3.9
Additions to non-controlling interests		-		-		-		-		-		-		8.4	8.4
Stock dividends	17	1,228,831		12.1		-		-		(12.1)		-		-	-
Cash dividends	17	-		-		-		-		(37.1)		(37.1)		-	(37.1)
Balances, end of year - restated (Note 2)		259,979,059	\$	471.7	\$	21.9	\$	(12.0)	\$	633.0	\$ 1,	114.6	\$	31.8	\$ 1,146.4

The total retained earnings and accumulated other comprehensive income (loss) for the year ended March 31, 2014 was \$904.6 million (2013 – \$621.0 million). The accompanying notes form an integral part of these Consolidated Financial Statements.

# Consolidated Statement of Cash Flows

#### Years ended March 31

(amounts in millions of Canadian dollars)	Notes	2014		2013
			R	Restated
Operating activities				(Note 2
Net income		\$ 191.1	\$	140.7
Adjustments to reconcile net income to cash flows from operating activities:				
Depreciation of property, plant and equipment	6	99.5		93.9
Amortization of intangible and other assets		67.6		48.8
Financing cost amortization	23	1.5		1.6
After tax share in profit of equity accounted investees		(30.0)		(20.1
Deferred income taxes	16	27.6		27.6
Investment tax credits		(15.6)		(22.6
Share-based compensation	24	9.8		(4.2
Defined benefit pension plans	14	(9.1)		(4.6
Amortization of other non-current liabilities		(25.8)		(15.4
Other		(11.8)		(6.6
Changes in non-cash working capital	25	(28.8)		(84.6
Net cash provided by operating activities		\$ 276.0	\$	154.5
Investing activities				
Business combinations, net of cash and cash equivalents acquired	3	\$ (3.8)	\$	(285.3
Capital expenditures for property, plant and equipment	6	(157.4)		(96.7
Proceeds from disposal of property, plant and equipment		15.4		9.2
Capitalized development costs	7	(48.1)		(49.6
Enterprise resource planning (ERP) and other software	7	(13.6)		(19.2
Net proceeds (payments) from equity accounted investees		4.2		(1.4
Dividends received from equity accounted investees		15.0		11.9
Other		(10.2)		(2.6
Net cash used in investing activities		\$ (198.5)	\$	(433.7
Financing activities				
Net change in restricted cash		\$ (18.1)	\$	0.9
Net effect of current financial assets program	30	-		(37.1
Proceeds from borrowing under revolving unsecured credit facilities	12	641.1		660.4
Repayment of borrowing under revolving unsecured credit facilities	12	(655.3)		(606.4
Proceeds from long-term debt, net of transaction costs	12	67.9		697.9
Repayment of long-term debt	12	(38.0)		(360.4
Repayment of finance lease	12	(27.8)		(36.3
Dividends paid		(40.1)		(37.1
Common stock issuance		22.2		3.9
Other		(0.5)		(1.3
Net cash (used in) provided by financing activities		\$ (48.6)	\$	
Effect of foreign exchange rate changes on cash		, ( , , ,	Ŧ	
and cash equivalents		\$ 23.4	\$	-
Net increase in cash and cash equivalents		52.3	Ψ	5.3
Cash and cash equivalents, beginning of period		260.0		254.7
Cash and cash equivalents, end of period		\$ 312.3	\$	
Supplemental information:				
Dividends received		\$ 15.4	\$	13.1
Interest paid		۶ 15.4 55.7	φ	47.0
•		55.7 8.0		
Interest received		0.0		6.5

# Notes to the Consolidated Financial Statements

(Unless otherwise stated, all amounts are in millions of Canadian dollars)

The consolidated financial statements were authorized for issue by the board of directors on May 15, 2014.

#### NOTE 1 – NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of operations

CAE Inc. and its subsidiaries (or the Company) design, manufacture and supply simulation equipment services and develop integrated training solutions for the military, commercial airlines, business aircraft operators, aircraft manufacturers, healthcare education and service providers and the mining industry. CAE's flight simulators replicate aircraft performance in normal and abnormal operations as well as a comprehensive set of environmental conditions utilizing visual systems that contain an extensive database of airports, other landing areas, flying environments, motion and sound cues to create a fully immersive training environment. The Company offers a range of flight training devices based on the same software used on its simulators. The Company also operates a global network of training centres in locations around the world.

The Company's operations are managed through five segments:

- (i) Training & Services/Civil (TS/C) Provides commercial, business and helicopter aviation training for flight, cabin, maintenance and ground personnel and ab initio pilot training and crew sourcing services;
- (ii) Simulation Products/Civil (SP/C) Designs, manufactures and supplies civil flight simulation training devices and visual systems;
- (iii) Simulation Products/Military (SP/M) Designs, manufactures and supplies advanced military training equipment and software tools for air forces, armies and navies;
- (iv) Training & Services/Military (TS/M) Supplies turnkey training services, simulation-based integrated enterprise solutions and maintenance and in-service support solutions;
- (v) New Core Markets (NCM) Provides, designs and manufactures healthcare training services and devices and mining services and tools.

CAE is a limited liability company incorporated and domiciled in Canada. The address of the main office is 8585 Côte-de-Liesse, Saint-Laurent, Québec, Canada, H4T 1G6. CAE shares are traded on the Toronto Stock Exchange and on the New York Stock Exchange.

#### Basis of preparation

The key accounting policies applied in the preparation of these consolidated financial statements are described below. These policies have been consistently applied to all years presented, unless otherwise stated.

The consolidated financial statements have been prepared in accordance with Part I of the CPA Canada Handbook, referred to as IFRS, as issued by the International Accounting Standards Board (IASB).

The consolidated financial statements have been prepared under the historical cost convention, except for the following items measured at fair value: contingent consideration, derivative financial instruments, financial instruments at fair value through profit and loss, available-for-sale financial assets and liabilities for cash-settled share-based arrangements.

The functional and presentation currency of CAE Inc. is the Canadian dollar.

#### **Basis of consolidation**

#### Subsidiaries

Subsidiaries are all entities over which the Company has control. Control exists when the Company is exposed to, or has the rights to, variable returns from its involvement with the entity and has the ability to affect those returns through the power over the entity. Subsidiaries are fully consolidated from the date control is obtained and they are no longer consolidated on the date control ceases.

#### Joint arrangements

Joint arrangements are entities in which the Company exercises joint control as established by contracts requiring unanimous consent for decisions about the activities that significantly affect the arrangement's returns. When the Company has the rights to the net assets of the arrangement, the arrangement is classified as a joint venture and is accounted for using the equity method. When the Company has rights to the assets and obligations for the liabilities relating to an arrangement, the arrangement is classified as a joint operation and the Company accounts for each of its assets, liabilities and transactions, including its share of those held or incurred jointly, in relation to the joint operation. The Company presently does not have any joint operations.

Under the equity method of accounting, interests in joint ventures are initially recognized at cost and adjusted thereafter to recognize the Company's share of the profits or losses and movements in other comprehensive income (loss) (OCI) of the investee. When the Company's share of losses in a joint venture equals or exceeds its interests in the joint ventures, the Company does not recognize further losses, unless it will incur obligations or make payments on behalf of the joint ventures.

Unrealized gains resulting from transactions with joint ventures are eliminated, to the extent of the Company's share in the joint venture. For sales of products or services from the Company to its joint ventures, the elimination of unrealized profits is considered in the carrying value of the investment in equity accounted investees in the consolidated statement of financial position and in the share in profit or loss of equity accounted investees in the consolidated income statement.

#### **Business combinations**

Business combinations are accounted for under the acquisition method. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred and the equity interests issued by the Company, if any, at the date control is obtained. The consideration transferred includes the fair value of any liability resulting from a contingent consideration arrangement. Acquisition-related costs, other than share and debt issue costs incurred to issue financial instruments that form part of the consideration transferred, are expensed as incurred. Identifiable assets acquired and liabilities assumed in a business combination are measured initially at their fair value at the acquisition date. If a business combination is achieved in stages, the Company remeasures its previously held interest in the acquiree at its acquisition-date fair value and recognizes the resulting gain or loss, if any, in net income.

Contingent consideration is classified as a provision and is measured at fair value, with subsequent changes recognized in income. If the contingent consideration is classified as equity, it is not remeasured until it is finally settled within equity.

New information obtained during the measurement period, up to 12 months following the acquisition date, about facts and circumstances existing at the acquisition date affect the acquisition accounting.

#### Non-controlling interests

Non-controlling interests (NCI) represent equity interests in subsidiaries owned by outside parties. The share of net assets of subsidiaries attributable to non-controlling interests is presented as a component of equity. Changes in the Company's ownership interest in subsidiaries that do not result in a loss of control are accounted for as equity transactions.

The Company treats transactions with non-controlling interests as transactions with equity owners of the Company. For interests purchased from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals of non-controlling interests are also recorded in equity.

#### Financial instruments and hedging relationships

#### Financial instruments

#### Financial assets and financial liabilities

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. Financial assets and financial liabilities, including derivatives, are recognized on the consolidated statement of financial position when the Company becomes a party to the contractual provisions of the financial instrument. On initial recognition, all financial instruments are measured at fair value. When there is a difference between the fair value of the consideration given or received at initial recognition and the amount determined using a valuation technique, such difference is recognized immediately in income unless it qualifies for recognition as some other type of asset or liability.

Subsequent measurement of the financial instruments is based on their classification as described below. Financial assets can be classified into one of these categories: fair value through profit and loss, held-to-maturity investments, loans and receivables or available-for-sale. Financial liabilities can be classified into one of the following categories: fair value through profit and loss or other financial liabilities. The determination of the classification depends on the purpose for which the financial instruments were acquired and their characteristics. Except in very limited circumstances, the classification is not changed subsequent to the initial recognition.

#### Financial instruments at fair value through profit and loss

Financial instruments classified at fair value through profit and loss (FVTPL) are carried at fair value at each reporting date with the change in fair value recorded in income. The FVTPL classification is applied when a financial instrument:

- Is a derivative, including embedded derivatives accounted for separately from the host contract, but excluding those derivatives designated as effective hedging instruments;
- Has been acquired or incurred principally for the purpose of selling or repurchasing in the near future;
- Is part of a portfolio of financial instruments that are managed together and for which there is evidence of a recent actual pattern
  of short-term profit-taking; or
- Has been irrevocably designated as such by the Company (fair value option).

#### Held-to-maturity investments, loans and receivables and other financial liabilities

Financial instruments classified as held-to-maturity investments, loans and receivables and other financial liabilities are carried at amortized cost using the effective interest method. Interest income or expense is included in income in the period as incurred.

#### Available-for-sale

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale or that are not classified in any of the preceding categories. Financial assets classified as available-for-sale are carried at fair value at each reporting date. Unrealized gains and losses, including changes in foreign exchange rates for non-monetary financial assets, are recognized in OCI in the period in which the changes arise and are transferred to income when the assets are derecognized or impairment occurs. Objective evidence of impairment of an equity investment includes a significant or prolonged decline in the fair value of the security below its cost. If a reliable estimate of the fair value of an unquoted equity instrument cannot be made, this instrument is measured at cost, less any impairment losses. Dividends are recognized in income when the right of payment has been established.

As a result, the following classifications were determined:

- (i) Cash and cash equivalents, restricted cash and all derivative instruments, except for derivatives designated as effective hedging instruments, are classified as FVTPL;
- (ii) Accounts receivable, contracts in progress, non-current receivables and advances are classified as loans and receivables, except for those that the Company intends to sell immediately or in the near term which are classified as FVTPL;
- (iii) Portfolio investments are classified as available-for-sale;
- (iv) Accounts payable and accrued liabilities and long-term debt, including interest payable, as well as finance lease obligations and royalty obligations are classified as other financial liabilities, all of which are measured at amortized cost using the effective interest rate method.

#### Transaction costs

Transaction costs that are directly related to the acquisition or issuance of financial assets and financial liabilities (other than those classified as FVTPL) are included in the fair value initially recognized for those financial instruments. These costs are amortized to income using the effective interest rate method.

#### Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is presented in the consolidated statement of financial position when the Company has a legally enforceable right to set off the recognized amounts and intends to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

#### Impairment of financial assets carried at amortized cost

At each reporting date, the carrying amounts of the financial assets other than those to be measured at FVTPL are assessed to determine whether there is objective evidence of impairment. Impairment losses on financial assets carried at amortized cost are reversed in subsequent periods if the amount of loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized.

#### Fair value hierarchy transfers

For financial instruments that are recognized at fair value on a recurring basis, the Company determines whether transfers have occurred between levels in the fair value hierarchy. The assessment is based on the lowest level input that is significant to the fair value measurement as a whole at the end of each period.

#### Embedded derivatives

Embedded derivatives are recorded at fair value separately from the host contract when their economic characteristics and risks are not clearly and closely related to those of the host contract. The Company may enter into freestanding derivative instruments which are not eligible for hedge accounting, to offset the foreign exchange exposure of embedded foreign currency derivatives. In such circumstances, both derivatives are carried at fair value at each statement of financial position date with the change in fair value recorded in consolidated net income.

#### Hedge accounting

#### Documentation

At the inception of a hedge, if the Company elects to use hedge accounting, the Company formally documents the designation of the hedge, the risk management objectives and strategy, the hedging relationship between the hedged item and hedging item and the method for testing the effectiveness of the hedge, which must be reasonably assured over the term of the hedging relationship and can be reliably measured. The Company formally assesses, both at inception of the hedge relationship and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items in relation to the hedged risk.

#### Method of accounting

The method of recognizing fair value gains and losses depends on whether derivatives are at FVTPL or are designated as hedging instruments, and, if the latter, the nature of the risks being hedged. All gains and losses from changes in the fair value of derivatives not designated as hedges are recognized in income. When derivatives are designated as hedges, the Company classifies them either as: (a) hedges of the change in fair value of recognized assets or liabilities or firm commitments (fair value hedges); or (b) hedges of the variability in highly probable future cash flows attributable to a recognized asset or liability, a firm commitment or a forecasted transaction (cash flow hedges); or (c) hedges of a net investment in a foreign operation.

#### Fair value hedge

For fair value hedges outstanding, gains or losses arising from the measurement of derivative hedging instruments at fair value are recorded in income and the carrying amount of the hedged items are adjusted by gains and losses on the hedged item attributable to the hedged risks which are recorded in income.

#### Cash flow hedge

The effective portion of changes in the fair value of derivative instruments that are designated and qualify as cash flow hedges is recognized in OCI, while the ineffective portion is recognized immediately in income. Amounts accumulated in OCI are reclassified to income in the period in which the hedged item affects income. However, when the forecasted transactions that are hedged items result in recognized in OCI are included in the initial carrying value of the related non-financial assets acquired or liabilities incurred. The deferred amounts are ultimately recognized in income as the related non-financial assets are derecognized or amortized.

Hedge accounting is discontinued prospectively when the hedging relationship no longer meets the criteria for hedge accounting, when the designation is revoked, or when the hedging instrument expires or is sold. Any cumulative gain or loss directly recognized in OCI at that time remains in OCI until the hedged item is eventually recognized in income. When it is probable that a hedged transaction will not occur, the cumulative gain or loss that was recognized in OCI is recognized immediately in income.

#### Hedge of net investments in foreign operations

The Company has designated certain long-term debt as a hedge of CAE's overall net investments in foreign operations whose activities are denominated in a currency other than the Company's functional currency. The portion of gains or losses on the hedging item that is determined to be an effective hedge is recognized in OCI and is limited to the translation gain or loss on the net investment.

#### Derecognition

#### Financial assets

- A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:
- The rights to receive cash flows from the asset have expired;
- The Company has transferred its rights to receive cash flows from the asset and either has transferred substantially all the risks and rewards of the asset or has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

#### Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in income.

#### Foreign currency translation

#### Foreign operations

Assets and liabilities of subsidiaries that have a functional currency other than the Canadian dollar are translated from their functional currency to Canadian dollars at exchange rates in effect at the reporting date. Revenue and expenses are translated at the average exchange rates for the period. The resulting translation adjustments are included in OCI. When designated as hedges on net investments in foreign operations, translation gains or losses related to long term intercompany account balances, which form part of the overall net investment in foreign operations, and those arising from the translation of debt denominated in foreign currencies, are also included in OCI.

#### Transactions and balances

Monetary assets and liabilities denominated in foreign currencies are translated at the prevailing exchange rate at the reporting date. Non-monetary assets and liabilities, and revenue and expense items denominated in foreign currencies are translated into the functional currency using the exchange rate prevailing at the dates of the respective transactions. Foreign exchange gains and losses resulting from the settlement of such transactions are recognized in income, except when deferred in OCI as qualifying cash flow hedges and qualifying net investment hedges.

#### Cash and cash equivalents

Cash and cash equivalents consist of cash and highly-liquid investments with original terms to maturity of 90 days or less at the date of purchase.

#### Accounts receivable

Receivables are initially recognized at fair value and are subsequently carried at amortized cost, net of an allowance for doubtful accounts, based on expected recoverability. The amount of the allowance is the difference between the asset's carrying amount and the present value of the estimated future cash flows, discounted at the original effective interest rate. The loss is recognized in income. Subsequent recoveries of amounts previously provided for or written-off are recognized in income.

The Company is involved in a program in which it sells undivided interests in certain of its accounts receivable and contracts in progress: assets (current financial assets program) to third parties for cash consideration for an amount up to \$150.0 million without recourse to the Company. The Company continues to act as a collection agent. These transactions are accounted for when the Company is considered to have surrendered control over the transferred accounts receivable and contracts in progress: assets.

#### Inventories

Raw materials are valued at the lower of average cost and net realizable value. Spare parts to be used in the normal course of business are valued at the lower of cost, determined on a specific identification basis, and net realizable value.

Work in progress is stated at the lower of cost, determined on a specific identification basis, and net realizable value. The cost of work in progress includes material, labour and an allocation of manufacturing overhead, which is based on normal operating capacity.

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to generate revenue. In the case of raw materials and spare parts, the replacement cost is the best measure of net realizable value.

#### Property, plant and equipment

Property, plant and equipment are recorded at cost less any accumulated depreciation and any accumulated net impairment losses. Costs include expenditures that are directly attributable to the acquisition or manufacturing of the item. The cost of an item of property, plant and equipment that is initially recognized includes, when applicable, the initial present value estimate of the costs required to dismantle and remove the asset and restore the site on which it is located at the end of its useful life. Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment. Subsequent costs, such as updates on training devices, are included in the asset's carrying amount or recognized as a separate asset only when it is probable that future economic benefits will flow to the Company and the cost of the item can be reliably measured; otherwise, they are expensed.

A loss on disposal is recognized in income when the carrying value of a replaced item is derecognized, unless the item is transferred to inventories. If it is not practicable to determine the carrying value, the cost of the replacement and the accumulated depreciation calculated by reference to that cost will be used to derecognize the replaced part. The costs of day-to-day servicing of property, plant and equipment are recognized in income as incurred. Gains and losses on disposal of property, plant and equipment are determined by comparing the proceeds from disposal with its carrying amount, and are recognized net within other gains and losses.

The different components of property, plant and equipment are recognized separately when their useful lives are materially different and such components are depreciated separately in income. Leased assets are depreciated over the shorter of the lease term and their useful lives. If it is reasonably certain that the Company will obtain ownership by the end of the lease term, the leased asset is depreciated over its useful life. Land is not depreciated. The estimated useful lives, residual values and depreciation methods are as follows:

	Method	Rates/Years
Buildings and improvements	Declining balance/Straight-line	2.5 to 10%/3 to 20 years
Simulators	Straight-line (10% residual)	Not exceeding 25 years
Machinery and equipment	Declining balance/Straight-line	20 to 35%/2 to 10 years
Aircraft	Straight-line (15% residual)	Not exceeding 12 years
Aircraft engines	Based on utilization	Not exceeding 3,000 hours

Depreciation methods, useful lives and residual values are reviewed and adjusted, if appropriate, on a prospective basis at each reporting date.

#### Leases

The Company leases certain property, plant and equipment from and to others. Leases in which substantially all the risks and rewards of ownership are transferred are classified as finance leases. All other leases are accounted for as operating leases.

#### The Company as a lessor

With regards to finance leases, the asset is derecognized at the commencement of the lease and a gain (loss) is recognized in income. The net present value of the minimum lease payments and any discounted unguaranteed residual value are recognized as non-current receivables. Finance income is recognized over the term of the lease based on the effective interest rate method. Income from operating leases is recognized on a straight-line basis over the term of the corresponding lease.

#### The Company as a lessee

Finance leases are capitalized at the lease's commencement at the lower of the fair value of the leased item and the present value of the minimum lease payments. Any initial direct costs of the lessee are added to the amount recognized as an asset. The corresponding obligations are included in long-term debt. Finance expense is recognized over the term of the lease based on the effective interest rate method. Payments made under operating leases are charged to income on a straight-line basis over the term of the lease.

#### Sale and leaseback transactions

The Company engages in sales and leaseback transactions as part of the Company's financing strategy to support investment in the civil and military training and services business. Where a sale and leaseback transaction results in a finance lease, any excess of sales proceeds over the carrying amount is deferred and amortized over the lease term. Where a sale and leaseback transaction results in an operating lease, and it is clear that the transaction is established at fair value, any profit or loss is recognized in income. If the sales price is below fair value, the shortfall is recognized in income immediately except if the loss is compensated for by future lease payments at below market price, it is deferred and amortized in proportion to the lease payments over the period the asset is expected to be used. If the sale price is above fair value, the excess over fair value is deferred and amortized over the period the asset is expected to be used.

#### Intangible assets

#### Goodwill

Goodwill is measured at cost less accumulated impairment losses, if any.

Goodwill arises on the acquisition of subsidiaries. Goodwill represents the excess of the aggregate of the cost of an acquisition, including the Company's best estimate of the fair value of contingent consideration and the acquisition-date fair value of any previous held equity interest in the acquiree, over the fair value of the net identifiable assets of the acquiree at the acquisition date.

Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

#### Research and development (R&D)

Research costs are expensed as incurred. Development costs are also charged to income in the period incurred unless they meet all the specific capitalization criteria established in IAS 38, *Intangible Assets*. Capitalized development costs are stated at cost and net of accumulated amortization and accumulated impairment losses, if any. Amortization of the capitalized development costs commences when the asset is available for use and is included in research and development expense.

#### Other intangible assets

Intangible assets acquired separately are measured at cost upon initial recognition. The cost of intangible assets acquired in a business combination is the fair value as at the acquisition date. Following initial recognition, intangible assets are carried at cost, net of accumulated amortization and accumulated impairment losses, if any.

The cost of an internally generated intangible asset comprises all directly attributable costs necessary to create, produce, and prepare the asset to be capable of operating in the manner intended by management.

Gains and losses on disposal of intangible assets are determined by comparing the proceeds from disposal with its carrying amount and are recognized within other gains and losses.

#### Amortization

Amortization is calculated using the straight-line method for all intangible assets over their estimated useful lives as follows:

	Amortization period
	(in years)
Capitalized development costs	5 to 10
Customer relationships	3 to 15
ERP and other software	3 to 10
Technology	3 to 15
Other intangible assets	2 to 40

Amortization methods and useful lives are reviewed and adjusted, if appropriate, on a prospective basis at each reporting date.

#### Impairment of non-financial assets

The carrying amounts of the Company's non-financial assets subject to amortization are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Goodwill and assets that are not yet available for use are tested for impairment annually or at any time if an indicator of impairment exists.

The recoverable amount of an asset or a cash-generating unit (CGU) is the greater of its value in use and its fair value less costs of disposal. The recoverable amount is determined for an individual asset; unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. In such case, the CGU that the asset belongs to is used to determine the recoverable amount.

For the purposes of impairment testing, the goodwill acquired in a business combination is allocated to CGUs or groups of CGUs, which generally corresponds to its operating segments or one level below, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

An impairment loss is recognized if the carrying amount of an asset or CGU exceeds its estimated recoverable amount. Where the recoverable amount of a CGU to which goodwill has been allocated is lower than the CGU's carrying amount, the related goodwill is impaired. Any remaining amount of impairment exceeding the impaired goodwill is recognized on a pro rata basis of the carrying amount of each asset in the respective CGU. Impairment losses are recognized in income.

The Company evaluates impairment losses, other than goodwill impairment, for potential reversals at each reporting date. An impairment loss is reversed if there is any indication that the loss has decreased or no longer exists due to changes in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized. Such reversal is recognized in income.

#### Borrowing costs

Borrowing costs that are directly attributable to the acquisition or construction of a qualifying asset are capitalized as part of the cost of the asset. A qualifying asset is one that takes a substantial period of time to get ready for its intended use. Capitalization of borrowing costs ceases when the asset is completed and ready for its intended use. All other borrowing costs are recognized as finance expense in income, as incurred.

#### Other assets

#### **Restricted cash**

The Company is required to hold a defined amount of cash as collateral under the terms of certain subsidiaries' external bank financing, government-related sales contracts and business combination arrangements.

#### Deferred financing costs

Deferred financing costs related to the revolving unsecured term credit facilities, when it is probable that some or all of the facilities will be drawn down, and deferred financing costs related to sale and leaseback agreements are included in other assets at cost and are amortized on a straight-line basis over the term of the related financing agreements.

#### Accounts payable and accrued liabilities

Accounts payable and accrued liabilities are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method.

#### **Provisions**

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognized for future operating losses. Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as a finance expense. When there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole.

#### Long-term debt

Long-term debt is recognized initially at fair value, net of transaction costs incurred. They are subsequently stated at amortized cost. Any difference between the proceeds, net of transaction costs, and the redemption value is recognized in income over the period of borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognized as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In these cases, the fee is deferred until the drawdown occurs. To the extent that there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalized as a pre-payment for liquidity services and amortized over the period of the facility to which it relates.

#### Share capital

Common shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable. Revenue is recognized when the amount can be reliably measured, when it is probable that future economic benefits will flow to the Company and when specific criteria have been met for each of the categories, as described below.

#### Multiple component arrangements

The Company sometimes enters into multiple component revenue arrangements, which may include a combination of design, engineering and manufacturing of flight simulators and other products, as well as the provision of training services, spare parts and maintenance. When a single sales transaction requires the delivery of more than one product or service (multiple components), the revenue recognition criteria are applied to the separately identifiable components. A component is considered separately identifiable if the delivered item has value to the customer on a stand-alone basis and the fair value associated with the product or service can be reliably measured.

The allocation of the revenue from a multiple component arrangement is based on the fair value of each element in relation to the fair value of the arrangement as a whole.

The Company's revenues can be divided into two main accounting categories: construction contracts and sales of goods and services.

#### **Construction contracts**

A construction contract is a contract specifically negotiated for the construction of an asset or of a group of assets, which are interrelated in terms of their design, technology, function, purpose or use. According to its characteristics, a construction contract can be accounted for separately, be segmented into several components which are each accounted for separately, or be combined with another construction contract in order to form a single construction contract for accounting purposes in respect of which revenues and expense will be recognized.

Revenue from construction contracts for the design, engineering and manufacturing of training devices is recognized using the percentage-of-completion method when it is probable that the economic benefits associated with the contract will flow to the Company, the revenue, contract costs to complete and the stage of contract completion at the end of the reporting period can be reliably measured and when the contract costs can be clearly identified and reliably measured so that actual contract costs incurred can be compared with prior estimates. The stage of completion is measured by reference to the contract costs incurred up to the end of the reporting period as a percentage of total estimated costs for each contract. When the criteria to use the percentage-of-completion method are not met, construction contract revenue is recognized to the extent of the contract costs incurred that are likely to be recoverable.

Provisions for estimated contract losses are recognized in the period in which the loss is determined. Contract losses are measured at the amount by which the estimated total costs exceed the estimated total revenue from the contract. Warranty provisions are recorded when revenue is recognized based on past experience.

The cumulative amount of costs incurred and profit recognized, reduced by losses and progress billing, is determined on a contract-by-contract basis. If this amount is positive it is classified in contracts in progress: assets. If this amount is negative it is classified in contracts in progress: liabilities.

Post-delivery customer support is billed separately, and revenue is recognized over the support period.

#### Sales of goods and services

#### Software arrangements

Revenue from off-the-shelf software sales is recognized when delivery has occurred. Revenue from fixed-price software arrangements and software customization contracts that require significant production, modification, or customization of software is recognized using the percentage-of-completion method.

#### Spare parts

Revenue from the sale of spare parts is primarily recognized upon shipment to the customer. Upon shipment, the significant risks and rewards of ownership of the goods are transferred and the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold.

#### Product maintenance

Revenue from maintenance contracts is generally recognized on the basis of the percentage-of-completion of the transaction.

#### Training and consulting services

Revenue from training and consulting services is recognized as the services are rendered.

For flight schools, cadet training courses are offered mainly by way of ground school and live aircraft flight. During the ground school phase, revenue is recognized in income on a straight-line basis, while during the live aircraft flight phase, revenue is recognized based on actual flight hours.

#### Other

#### Sales incentives to customers

The Company may provide sales incentives in the form of discounts and volume rebates, these incentives are recorded as a reduction of revenues.

#### Non-monetary transactions

The Company may also enter into sales arrangements where little or no monetary consideration is involved. The non-monetary transactions are measured at the more reliable measure of the fair value of the asset given up and fair value of the asset received.

#### Deferred revenue

Cash payments received or advances currently due pursuant to contractual arrangements, with the exception of those related to construction contracts, are recorded as deferred revenue until all of the foregoing conditions of revenue recognition have been met.

# **Employee benefits**

#### Defined benefit pension plans

The Company maintains defined benefit pension plans that provide benefits based on length of service and final average earnings.

The defined benefit asset or liability comprises the present value of the defined benefit obligation at the reporting date less the fair value of plan assets out of which the obligations are to be settled. The defined benefit obligations are actuarially determined for each plan using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash flows using the interest rate of high-quality corporate bonds that are denominated in the currency in which the benefit will be paid and that have terms to maturity approximating the terms of the related pension obligation. In countries where there is no deep market in such bonds, the market rates on government bonds are used.

The value of any employee benefit asset recognized is restricted to the present value of any economic benefits available in the form of refunds from the plan or reductions in the future contributions to the plan (asset ceiling test). Minimum funding requirements may give rise to an additional liability to the extent that they require paying contributions to cover an existing shortfall. Plan assets are not available to the creditors of the Company nor can they be paid directly to the Company. Fair value of plan assets is based on market price information.

The Company determines the net interest expense (income) by applying the discount rate used to measure the defined benefit obligation at the beginning of the period to the net defined benefit asset or liability.

Actuarial gains and losses arising from experience adjustments, changes in actuarial assumptions and the effect of any asset ceiling and minimum liability are recognized to OCI in the period in which they arise. Past service costs are recognized as an expense as incurred at the earlier of when the plan amendment or curtailment occurs and when the entity recognizes related termination benefits.

#### Defined contribution pension plans

The Company also maintains defined contribution plans for which the Company pays fixed contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Company has no legal or constructive obligation to pay further amounts if the fund does not hold sufficient assets to pay the benefits to all employees. Obligations for contributions to defined contribution pension plans are recognized as an employee benefit expense in income as the services are provided.

#### **Termination benefits**

Termination benefits are recognized as an expense when the Company is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits for voluntary redundancies are recognized as an expense, if the Company has made an offer of voluntary redundancy, based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the reporting date are discounted to their present value.

#### Share-based payment transactions

The Company's five share-based payment plans are segregated into two categories of plans: Employee Stock Option Plan (ESOP), which is considered an equity-settled share-based payment plan; and Employee Stock Purchase Plan (ESPP), Deferred Share Unit (DSU) plan, Long-Term Incentive Deferred Share Unit (LTI-DSU) plan and Long-Term Incentive Restricted Share Unit (LTI-RSU) plan, which are considered cash-settled share-based payment plans.

For both categories, the fair value of the employee services received in exchange is recognized as an expense in income. Service and non-market performance conditions attached to the transactions are not taken into account in determining fair value.

For the equity-settled plan, the cost of equity-settled transactions is measured at fair value using the Black-Scholes option pricing model. The compensation expense is measured at the grant date and recognized over the service period with a corresponding increase to contributed surplus. The cumulative expenses recognized for equity-settled transactions at each reporting date represents the extent to which the vesting period has expired and management's best estimate of the number of equity instruments that will ultimately vest. For options with graded vesting, each tranche is considered a separate grant with a different vesting date and fair value, and each tranche is accounted for separately. When the options are exercised, the Company issues new shares and the proceeds received net of any directly attributable transaction costs are credited to share capital.

For cash-settled plans, a corresponding liability is recognized. The fair value of employee services received is calculated by multiplying the number of units expected to vest with the fair value of one unit as of grant date based on the market price of the Company's common shares. The fair value of the ESPP is a function of the Company's contributions. Until the liability is settled, the Company re-measures the fair value of the liability at the end of each reporting period and at the date of settlement, with any changes in fair value recognized in income for the period. The Company has entered into equity swap agreements with two major Canadian financial institutions in order to reduce its earnings exposure related to the fluctuation in the Company's share price relating to the DSU and LTI-DSU programs.

#### Current and deferred income tax

Income tax expense comprises current and deferred tax. An income tax expense is recognized in income except to the extent that it relates to items recognized in OCI or directly in equity, in which case it is recognized in OCI or directly in equity, respectively.

Current tax is the amount expected to be paid or recovered from taxation authorities on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date in the countries where the Company and its subsidiaries operate and generate taxable income, and any adjustment to tax payable or receivable in respect of previous years.

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

Deferred tax is recognized using the balance sheet liability method, providing for temporary differences between the tax bases of assets or liabilities and their carrying amounts in the consolidated financial statements.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, and jointly controlled entities, except where the timing of the reversal of the temporary difference is controlled by the Company and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets are recognized for all deductible temporary differences and carry forward of unused tax losses. The recognition of deferred tax assets are limited to the amount which is probable to be realized.

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that a recognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that an unrecognized deferred tax asset will be realized.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different taxable entities which intend to settle current tax liabilities and assets on a net basis or if their tax assets and liabilities will be realized simultaneously.

Taxes on income in the interim periods are accrued by jurisdiction using the effective tax rate that would be applicable to expected total annual profit or loss of the jurisdiction.

#### Investment tax credits

Investment tax credits (ITCs) arising from R&D activities are deducted from the related costs and are accordingly included in the determination of net income when there is reasonable assurance that the credits will be realized. ITCs arising from the acquisition or development of property, plant and equipment and capitalized development costs are deducted from the cost of those assets with amortization calculated on the net amount. Investment tax credits expected to be recovered beyond 12 months are classified in Other assets.

#### Earnings per share

Earnings per share is calculated by dividing the net income for the period attributable to the common shareholders of the Company by the weighted average number of common shares outstanding during the period. The diluted weighted average number of common shares outstanding is calculated by taking into account the dilution that would occur if the securities or other agreements for the issuance of common shares were exercised or converted into common shares at the later of the beginning of the period or the issuance date unless it is anti-dilutive. The treasury stock method is used to determine the dilutive effect of the stock options. The treasury stock method is a method of recognizing the use of proceeds that could be obtained upon the exercise of options in computing diluted earnings per share. It assumes that any proceeds would be used to purchase common shares at the average market price during the period. Only the Company's stock options have a dilutive potential on common shares.

#### **Dividend distribution**

In the period in which the dividends are approved by the Company's Board of Directors, the dividend is recognized as a liability in the Company's consolidated financial statements.

#### **Government assistance**

Government contributions are recognized when there is reasonable assurance that the contributions will be received and all attached conditions will be complied with by the Company. Government assistance related to the acquisition of intangible assets is recorded as a reduction of the cost of the related asset while government assistance related to current expenses is recorded as a reduction of the related expenses.

The Company benefits from investment tax credits that are deemed to be equivalent to government contributions.

Contributions are received for Project New Core Markets from Investissement Québec (IQ) for costs incurred in R&D programs. Contributions were received in previous fiscal years for Project Phoenix from Industry Canada under the Technology Partnerships Canada (TPC) program and from IQ.

Project New Core Markets and Project Phoenix require the Company to pay royalties. The obligation to pay royalties, recognized as royalty obligations, is recorded when the contribution is receivable and is estimated based on future projections. The obligation is discounted using the prevailing market rates of interest, at that time, for a similar instrument (similar as to currency, term, type of interest rate, guarantees or other factors) with a similar credit rating. The current portion is included as part of accrued liabilities. The difference between government contributions and the discounted value of royalty obligations is accounted for as a government assistance which is recognized as a reduction of related expenses or as a reduction of the cost of the related asset.

The Company recognizes the Government of Canada's participation in Project Falcon and Project Innovate as interest-bearing long-term debt. The initial measurement of the accounting liability is discounted using the prevailing market rates of interest, at that time, for a similar instrument (similar as to currency, term, type of interest rate, guarantees or other factors) with a similar credit rating. The difference between the face value of the long-term obligation and the discounted value of the long-term obligation is accounted for as a government contribution which is recognized as a reduction of costs or as a reduction of capitalized expenditures.

#### Use of judgements, estimates and assumptions

The preparation of the consolidated financial statements requires the Company's management (management) to make judgements, estimates and assumptions that affect the application of accounting policies, the reported amounts of assets and liabilities and disclosures at the date of the consolidated financial statements, as well as the reported amounts of revenues and expenses for the period reported. It also requires management to exercise its judgement in applying the Company's accounting policies. The areas involving a high degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements could differ from those estimates. Changes will be reported in the period in which they are identified.

#### **Business combinations**

Business combinations are accounted for in accordance with the acquisition method; thus, on the date that control is obtained. The consideration transferred and the acquiree's identifiable assets, liabilities and contingent liabilities are measured at their fair value. Depending on the complexity of determining these valuations, the Company either consults with independent experts or develops the fair value internally by using appropriate valuation techniques which are generally based on a forecast of the total expected future net discounted cash flows. These evaluations are linked closely to the assumptions made by management regarding the future performance of the related assets and the discount rate. Contingent consideration is measured at fair value using a discounted cash flow model based on expected revenues.

#### **Development costs**

Development costs are recognized as intangible assets and are amortized over their useful lives when they meet the criteria for capitalization. Forecasted revenue and profitability for the relevant projects are used to assess compliance with the capitalization criteria and to assess the recoverable amount of the assets.

#### Impairment of non-financial assets

The Company's impairment test for goodwill is based on internal estimates (level 3) of fair value less costs of disposal calculations and uses valuation models such as the discounted cash flows model. The cash flows are derived from the projections approved by management for the next five years. Cash flow projections take into account past experience and represent management's best estimate about future developments and form part of the Company's strategic plan approved annually by the Board of Directors. Cash flows after the five year period are extrapolated using estimated growth rates. Key assumptions which management has based its determination of fair value less costs of disposal include estimated growth rates, post-tax discount rates and tax rates. The post-tax discount rates were derived from the respective CGUs' representative weighted average cost of capital which range from 7.5% to 14.0%. These estimates, including the methodology used, can have a material impact on the respective values and ultimately the amount of any goodwill impairment.

Likewise, whenever property, plant and equipment and intangible assets are tested for impairment, the determination of the assets' recoverable amount involves the use of estimates by management and can have a material impact on the respective values and ultimately the amount of any impairment.

#### Revenue recognition

The percentage-of-completion method requires the Company to estimate the work performed to date as a proportion of the total work to be performed. Management conducts monthly reviews of its estimated costs to complete, percentage-of-completion estimates and revenues and margins recognized, on a contract-by-contract basis. The impact of any revisions in cost and earnings estimates is reflected in the period in which the need for a revision becomes known.

#### Defined benefit pension plans

The cost of defined benefit pension plans and the present value of the employee benefits obligations are determined using actuarial valuations. Actuarial valuations involve making assumptions about discount rates, future salary increases, mortality rates and future pension increases. All assumptions are reviewed at each reporting date. Any changes in these assumptions will impact the carrying amount of the employee benefits obligations and the cost of the defined benefit pension plans. In determining the appropriated discount rate, management considers the interest rates of high quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability. The mortality rate is based on publicly available mortality tables for the specific country. Future salary increases and pension increases are based on expected future inflation rates for the specific country.

Other key assumptions for pension obligations are based, in part, on current market conditions. See Note 14 for further details regarding assumptions used.

#### Government assistance repayments

In determining the amount of repayable government assistance, assumptions and estimates are made in relation to discount rates, expected revenues and the expected timing of revenues. Revenue projections take into account past experience and represent management's best estimate about the future. Revenues after a five-year period are extrapolated using estimated growth rates, ranging from 5% to 9%, over the period of repayments. The estimated repayments are discounted using average rates ranging from 6% to 8.5% based on terms of similar financial instruments. These estimates, along with the methodology used to derive the estimates, can have a material impact on the respective values and ultimately any repayable obligation in relation to government assistance. A 1% increase to the growth rates would increase the royalty obligation at March 31, 2014 by approximately \$9.4 million (2013 – \$10.2 million).

#### Share-based payments

The Company measures the cost of cash and equity-settled transactions with employees by reference to the fair value of the related instruments at the date at which they are granted. Estimating fair value for share-based payments requires determining the most appropriate valuation model for a grant, which is dependent on the terms and conditions of the grant. This also requires making assumptions and determining the most appropriate inputs to the valuation model including the expected life of the option, volatility and dividend yield.

#### Income taxes

The Company is subject to income tax laws in numerous jurisdictions. Judgement is required in determining the worldwide provision for income taxes. The determination of tax liabilities and assets involves certain uncertainties in the interpretation of complex tax regulations. The Company provides for potential tax liabilities based on the weighted average probability of the possible outcomes. Differences between actual results and those estimates could have an effect on the income tax liabilities and deferred tax liabilities in the period in which such determinations are made.

Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against the losses that can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits together with future tax planning strategies. The recorded amount of total deferred tax assets could be altered if estimates of projected future taxable income and benefits from available tax strategies are lowered, or if changes in current tax regulations are enacted that impose restrictions on the timing or extent of the Company's ability to utilise future tax benefits.

#### NOTE 2 – CHANGES IN ACCOUNTING POLICIES

#### New and amended standards adopted by the Company

#### Joint arrangements

In May 2011, the IASB released IFRS 11, *Joint Arrangements*, which supersedes IAS 31, *Interests in Joint Ventures*, and SIC-13, *Jointly Controlled Entities – Non-monetary Contributions by Venturers*. IFRS 11 focuses on the rights and obligations of a joint arrangement, rather than its legal form as was previously the case under IAS 31. The standard addresses inconsistencies in the reporting for joint arrangements by requiring the equity method to account for interests in jointly controlled entities. The Company previously accounted for its interests in joint ventures using the proportionate consolidation method and now accounts for its interests in joint ventures using the equity method. IFRS 11 was adopted retrospectively effective April 1<sup>st</sup>, 2013 in accordance with the transition rules of IFRS 11.

Under the equity method, the Company's share of net assets, net income and OCI of joint ventures will be presented as one-line items on the statement of financial position, the statement of income and the statement of comprehensive income, respectively. In addition, the consolidated statement of cash flows includes the cash flows between the Company and its joint ventures, and not the Company's proportionate share of the joint ventures' cash flows. The Company assessed that the classification of its joint arrangements remains the same upon adoption of IFRS 11. When making this assessment, the Company considered the structure of the arrangements, the legal form of any separate vehicles, the contractual terms of the arrangements and other facts and circumstances.

#### Employee benefits

In June 2011, the IASB amended IAS 19, *Employee Benefits*. IAS 19 was amended to require the calculation of a net interest that is calculated by applying the discount rate to the net defined benefit liability or asset and to expand the disclosure requirements. As a result, the Company determined a net interest expense on the net defined benefit liability which is presented as part of the finance expense. The net interest on the defined benefit obligation liability or asset replaces the interest cost on the defined benefit obligation and the expected return on plan assets. The amended IAS 19 was adopted retrospectively effective April 1<sup>st</sup>, 2013 in accordance with the transition rules of the amended IAS 19 and additional disclosure is provided in Note 14.

#### Consolidation

In May 2011, the IASB released IFRS 10, *Consolidated Financial Statements*, which replaces SIC-12, *Consolidation – Special Purpose Entities*, and parts of IAS 27, *Consolidated and Separate Financial Statements*. The new standard builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included in a company's consolidated financial statements. IFRS 10 was adopted retrospectively effective April 1<sup>st</sup>, 2013 in accordance with the transition rules of IFRS 10. The Company assessed that the adoption of IFRS 10 does not result in any change in the consolidation status of its subsidiaries.

#### Disclosure of interests in other entities

In May 2011, the IASB released IFRS 12, *Disclosure of Interests in Other Entities*. IFRS 12 requires disclosure for all forms of interests in other entities, including joint arrangements, associates and unconsolidated structured entities. The standard requires an entity to disclose information regarding the nature and risks associated with its interests in other entities and the effects of those interests in its financial position, financial performance and cash flows. IFRS 12 was adopted effective April 1<sup>st</sup>, 2013 in accordance with the transition rules of IFRS 12. The new disclosure pursuant to IFRS 12 is included in these annual consolidated financial statements.

#### Fair value measurement

In May 2011, the IASB released IFRS 13, *Fair Value Measurement*. IFRS 13 defines fair value, sets out in a single IFRS a framework for measuring fair value and requires disclosure about fair value measurements. IFRS 13 applies when other IFRS standards require or permit fair value measurements. It does not extend the use of fair value accounting but provides guidance on how it should be applied when its use is already required or permitted by other standards within IFRS. IFRS 13 was adopted prospectively effective April 1<sup>st</sup>, 2013 in accordance with the transitional rules of IFRS 13. Other than additional disclosure which is included in Note 29, the adoption of IFRS 13 has no significant impact on the Company's consolidated financial statements.

#### Financial statement presentation

In June 2011, the IASB amended IAS 1, *Financial Statement Presentation*, to change the disclosure of items presented in OCI, including a requirement to separate items presented in OCI into two groups based on whether or not they may be recycled to net income in the future. The amendments were adopted effective April 1<sup>st</sup>, 2013 in accordance with the transition rules of IAS 1. The new OCI requirements are presented in the Company's consolidated statement of comprehensive income.

#### Financial instrument disclosures

In December 2011, the IASB amended IFRS 7, *Financial Instrument: Disclosures*, on asset and liability offsetting. The amendment requires additional disclosures illustrating the effect or potential effect of netting arrangements associated with the Company's recognized financial assets and financial liabilities. The amendments were adopted retrospectively effective April 1<sup>st</sup>, 2013 in accordance with the transition rules of IFRS 7 and the additional disclosure is included in Note 29.

#### Property, plant and equipment

In the 2011 Annual Improvements, the IASB amended IAS 16, *Property, Plant and Equipment*, to clarify when certain assets are property, plant and equipment or inventory. This amendment clarifies that major spare parts and servicing equipment that meet the definition of property, plant and equipment are not inventory. The 2011 annual improvement amendment removes the requirement for spare parts and servicing equipment used only in connection with an item of property, plant and equipment to be classified as property, plant and equipment. This annual improvement was adopted retrospectively effective April 1<sup>st</sup>, 2013 in accordance with the transition rules of IAS 16. The amendment of IAS 16 has no impact on the Company's consolidated financial statements.

#### Impairment of non-financial assets

In May 2013, the IASB amended IAS 36, *Impairment of assets* regarding disclosures for non-financial assets. This amendment removed certain disclosures related to the recoverable amount of CGUs which had been included in IAS 36 with the issue of IFRS 13. The amendment is not mandatory until January 1<sup>st</sup>, 2014, however; the Company has decided to adopt the amendment as of April 1<sup>st</sup>, 2013.

The following tables summarize the adjustments to the Company's consolidated statement of financial position as at April 1, 2012 and March 31, 2013, and its consolidated statements of income, comprehensive income and cash flows for the year ended March 31, 2013 as a result of those changes in accounting policies:

### Summary reconciliation of financial position

		I	FRS 11		IAS 19	March 31, 2013			I	FRS 11		IAS 19	April <sup>•</sup>	1, 2012
(amounts in millions)	March 31, 2013	Adju	ustment	Adju	ustment	Restated	April	1, 2012	Adji	ustment	Adju	stment	Re	estated
Assets														
Cash and cash equivalents	\$ 293.2	\$	(33.2)	\$	-	\$ 260.0	\$	287.3	\$	(32.6)	\$	-	\$	254.7
Total current assets, excluding														
cash and cash equivalent	1,040.6		7.0		-	1,047.6		860.8		0.1		-		860.9
Property, plant and equipment	1,498.6		(355.8)		-	1,142.8		1,293.7		(300.5)		-		993.2
Investment in equity														
accounted investees	-		196.9		-	196.9		-		172.9		-		172.9
Other non-current assets	1,046.3		(2.3)		-	1,044.0		741.9		5.3		-		747.2
Total assets	\$ 3,878.7	\$	(187.4)	\$	-	\$ 3,691.3	\$	3,183.7	\$	(154.8)	\$	-	\$ 3	3,028.9
Liabilities and equity														
Total current liabilities	\$ 1,002.8	\$	(96.4)	\$	-	\$ 906.4	\$	883.4	\$	(57.6)	\$	-	\$	825.8
Provisions	8.3		(0.4)		-	7.9		6.0		(0.5)		-		5.5
Long-term debt	1,097.0		(94.2)		-	1,002.8		685.6		(97.2)		-		588.4
Royalty obligations	160.6		-		-	160.6		161.6		-		-		161.6
Employee benefits obligations	136.1		-		-	136.1		114.2		-		0.1		114.3
Other non-current liabilities	339.4		(8.3)		-	331.1		290.7		(8.8)		-		281.9
Total liabilities	\$ 2,744.2	\$	(199.3)	\$	-	\$ 2,544.9	\$	2,141.5	\$	(164.1)	\$	0.1	\$	1,977.5
Equity														
Share capital	\$ 471.7	\$	-	\$	-	\$ 471.7	\$	454.5	\$	-	\$	-	\$	454.5
Contributed surplus	21.9		-		-	21.9		19.2		-		-		19.2
Accumulated other														
comprehensive loss	(16.6)		4.6		-	(12.0)		(9.8)		3.8		-		(6.0)
Retained earnings	625.7		7.3		-	633.0		558.0		5.5		(0.1)		563.4
Equity attributable to equity														
holders of the Company	\$ 1,102.7	\$	11.9	\$	-	\$ 1,114.6	\$	1,021.9	\$	9.3	\$	(0.1)	\$	1,031.1
Non-controlling interests	31.8		-		-	31.8		20.3		-		-		20.3
Total equity	\$ 1,134.5	\$	11.9	\$	-	\$ 1,146.4	\$	1,042.2	\$	9.3	\$	(0.1)	\$	1,051.4
Total liabilities and equity	\$ 3,878.7	\$	(187.4)	\$	-	\$ 3,691.3	\$	3,183.7	\$	(154.8)	\$	-	\$ 3	3,028.9

#### Reconciliation of net income

Year ended March 31, 2013	As previously		IFRS 11		IAS 19		
(amounts in millions, except per share amounts)	reported	Adj	ustment	Adju	Adjustment		estated
Revenue	\$ 2,104.5	\$	(69.3)	\$	-	\$	2,035.2
Cost of sales	1,482.8		(31.8)		(0.6)		1,450.4
Gross profit	\$ 621.7	\$	(37.5)	\$	0.6	\$	584.8
Research and development expenses	60.6		(0.5)		-		60.1
Selling, general and administrative expenses	269.9		(5.6)		0.2		264.5
Other gains – net	(23.4)		1.0		-		(22.4)
After tax share in profit of equity accounted investees	-		(20.1)		-		(20.1)
Restructuring, integration and acquisition costs	68.9		(0.2)		-		68.7
Operating profit	\$ 245.7	\$	(12.1)	\$	0.4	\$	234.0
Finance income	(7.3)		(2.1)		-		(9.4)
Finance expense	75.5		(6.1)		5.1		74.5
Finance expense – net	\$ 68.2	\$	(8.2)	\$	5.1	\$	65.1
Earnings before income taxes	\$ 177.5	\$	(3.9)	\$	(4.7)	\$	168.9
Income tax expense	35.1		(5.7)		(1.2)		28.2
Net income	\$ 142.4	\$	1.8	\$	(3.5)	\$	140.7
Attributable to:							
Equity holders of the Company	\$ 139.4	\$	1.8	\$	(3.5)	\$	137.7
Non-controlling interests	3.0		-		-		3.0
Earnings per share from continuing operations							
attributable to equity holders of the Company							
Basic and diluted	\$ 0.54	\$	-	\$	(0.01)	\$	0.53
Weighted average number of							
shares outstanding (basic)	259.0		-		-		259.0
Weighted average number of							
shares outstanding (diluted)	259.4		-		-		259.4

# Summary reconciliation of comprehensive income

Year ended March 31, 2013	As pre	viously	IF	RS 11		IAS 19		
(amounts in millions)	re	eported	Adjus	stment	Adju	stment	R	estated
Net income	\$	142.4	\$	1.8	\$	(3.5)	\$	140.7
Foreign currency translation	\$	2.5	\$	-	\$	-	\$	2.5
Net changes in cash flow hedge		(9.2)		0.8		-		(8.4)
Defined benefit plan actuarial losses		(22.5)		-		3.6		(18.9)
Other comprehensive loss	\$	(29.2)	\$	0.8	\$	3.6	\$	(24.8)
Total comprehensive income	\$	113.2	\$	2.6	\$	0.1	\$	115.9
Attributable to:								
Equity holders of the Company	\$	110.1	\$	2.6	\$	0.1	\$	112.8
Non-controlling interests		3.1		-		-		3.1
	\$	113.2	\$	2.6	\$	0.1	\$	115.9

### Summary reconciliation of statement of cash flows

Year ended March 31, 2013	As previously	IFRS 11	IAS 19	
(amounts in millions)	reported	Adjustment	Adjustment	Restated
Cash provided by operating activities	\$ 204.1	\$ (49.6)	\$-	\$ 154.5
Cash used in investing activities	(504.9)	71.2	-	(433.7)
Cash provided by financing activities	306.7	(22.2)	-	284.5

#### New and amended standards not yet adopted by the Company

#### Financial Instruments

In October 2010, the IASB released IFRS 9, *Financial Instruments*. IFRS 9, which is the first part of a three-part project to replace IAS 39, *Financial Instruments: recognition and measurement*. This first part addresses the classification and measurement of financial assets and financial liabilities. The IASB is considering making limited modifications to this part, which would include the introduction of a fair value through OCI category for debt instruments that would be based on a company's business model. In November 2013, the IASB released the hedge accounting part, introducing a new hedge accounting model, together with associated disclosures about risk management activity. Impairment of financial assets, the third part of the project, is still under development.

Replacing the multiple rules in IAS 39, the first part of IFRS 9 uses a new approach to determine whether a financial asset is measured at amortized cost or fair value and is based on how a company manages its financial instruments and the contractual cash flow characteristics of the financial assets. The majority of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward in IFRS 9; however, the portion of the changes in fair value related to the company's own credit risk, in measuring a financial liability at FVTPL, will be presented in OCI rather than in the income statement. The new hedge accounting model represents a substantial overhaul of hedge accounting that will enable companies to better reflect their risk management activities in their financial statements.

The initial mandatory effective date of IFRS 9, set for annual periods beginning on or after January 1, 2015, has been removed by the IASB, and a new date will be determined closer to project completion, however, early application is permitted. The Company is currently evaluating the impact of the standard on its consolidated financial statements.

In June 2013, the IASB amended IAS 39 to provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria. This amendment will be effective for Company's fiscal year beginning on April 1, 2014. Similar relief will be included in IFRS 9.

#### Employee benefits

In November 2013, the IASB amended IAS 19, *Employee benefits*. The amendment simplifies the accounting for contributions to defined benefit plans that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. The amendment is effective for annual periods beginning on or after January 1, 2015, with earlier application permitted. The Company is currently evaluating the impact of the amendment on its consolidated financial statements.

#### **NOTE 3 – BUSINESS COMBINATIONS**

During the year, the Company paid \$3.8 million for business combination transactions of which \$0.8 million was for the payment of contingent consideration of previous acquisitions, \$2.9 million (€2.1 million) was for the balance of the purchase price for the May 2012 acquisition of Oxford Aviation Academy Luxembourg S.à r.l.(OAA) and \$0.1 million was to acquire the assets of RW Consulting and Training Services LTD (RWCTS), a provider of mining training and consulting services. The total consideration transferred for the RWCTS acquisition is \$0.4 million, including \$0.3 million of contingent consideration.

#### **NOTE 4 – ACCOUNTS RECEIVABLE**

Accounts receivable are carried on the consolidated statement of financial position net of allowance for doubtful accounts. This provision is established based on the Company's best estimates regarding the ultimate recovery of balances for which collection is uncertain. Uncertainty of ultimate collection may become apparent from various indicators, such as a deterioration of the credit situation of a given client and delay in collection beyond the contractually agreed upon payment terms. Management regularly reviews accounts receivable, monitors past due balances and assesses the appropriateness of the allowance for doubtful accounts.

Details of accounts receivable are as follows:

(amounts in millions)	2014	2013
Current trade receivables	\$ 178.4	\$ 144.5
Past due trade receivables		
1-30 days	43.3	37.7
31-60 days	17.2	15.5
61-90 days	14.0	14.5
Greater than 90 days	55.5	44.2
Allowance for doubtful accounts	(13.8)	(9.8)
Total trade receivables	\$ 294.6	\$ 246.6
Accrued receivables	84.4	67.7
Receivables from related parties (Note 33)	30.1	49.9
Other receivables	44.8	37.2
Total accounts receivable	\$ 453.9	\$ 401.4

#### Changes in the allowance for doubtful accounts are as follows:

(amounts in millions)	 2014	2013
Allowance for doubtful accounts, beginning of year	\$ (9.8)	\$ (7.0)
Additions	(5.6)	(6.8)
Amounts charged off	1.0	2.3
Unused amounts reversed	1.6	1.4
Exchange differences	(1.0)	0.3
Allowance for doubtful accounts, end of year	\$ (13.8)	\$ (9.8)

## **NOTE 5 – INVENTORIES**

(amounts in millions)	2014	 2013
Work in progress	\$ 129.7	\$ 103.1
Raw materials, supplies and manufactured products	89.8	73.1
	\$ 219.5	\$ 176.2

The amount of inventories recognized as cost of sales is as follows:

(amounts in millions)	2014	2013
Work in progress	\$ 79.3	\$ 64.8
Raw materials, supplies and manufactured products	69.7	 40.7
	\$ 149.0	\$ 105.5

Write-downs of inventories, net of reversals, in the amount of \$0.4 million were made during fiscal 2014 (2013 – net reversal of \$0.2 million).

# NOTE 6 - PROPERTY, PLANT AND EQUIPMENT

										Assets			
		E	Buildings			Ма	chinery	Aircr	aft and	under		Assets	
			and				and		aircraft	finance		under	
(amounts in millions)	Land	impro	vements	Sin	nulators	equ	ipment	е	ngines	lease	cons	truction	Total
Net book value at March 31, 2012	\$ 26.3	\$	161.2	\$	535.1	\$	54.7	\$	7.2	\$ 115.0	\$	93.7	\$ 993.2
Additions	-		17.9		11.8		4.2		0.3	-		62.5	96.7
Acquisition of subsidiaries	-		11.7		91.1		2.9		12.8	32.6		-	151.1
Acquisition of assets under													
finance lease	-		-		-		-		-	5.0		-	5.0
Disposals	-		(1.0)		(5.1)		-		(0.1)	-		(0.3)	(6.5)
Depreciation	-		(12.0)		(49.3)		(12.3)		(1.5)	(18.8)		-	(93.9)
Transfers and others	-		(0.3)		54.0		(1.6)		(2.4)	(7.6)		(48.2)	(6.1)
Exchange differences	(0.3)		(1.0)		(0.5)		(0.5)		0.2	3.6		1.8	3.3
Net book value at March 31, 2013	\$ 26.0	\$	176.5	\$	637.1	\$	47.4	\$	16.5	\$ 129.8	\$	109.5	\$ 1,142.8
Additions	-		13.7		6.5		13.3		4.0	-		119.9	157.4
Acquisition of assets under													
finance lease	-		-		-		-		-	33.4		-	33.4
Disposals	(2.2)		(2.5)		(2.9)		-		(2.2)	-		-	(9.8)
Depreciation	-		(14.6)		(51.0)		(15.3)		(2.2)	(16.4)		-	(99.5)
Impairment (Note 20)	-		(0.6)		-		-		-	-		-	(0.6)
Transfers and others	-		4.6		72.0		3.6		(0.1)	(2.1)		(78.5)	(0.5)
Exchange differences	2.7		15.1		77.9		3.4		0.8	12.9		5.2	118.0
Net book value at March 31, 2014	\$ 26.5	\$	192.2	\$	739.6	\$	52.4	\$	16.8	\$ 157.6	\$	156.1	\$ 1,341.2

										Assets			
		В	uildings			Ma	chinery	Aircr	aft and	under		Assets	
			and				and		aircraft	finance		under	
(amounts in millions)	Land	improv	/ements	Sir	nulators	eq	uipment	е	ngines	lease	cons	truction	Total
Cost	\$ 26.0	\$	302.1	\$	847.9	\$	197.6	\$	24.8	\$ 269.0	\$	109.5	\$ 1,776.9
Accumulated depreciation	-		(125.6)		(210.8)		(150.2)		(8.3)	(139.2)		-	(634.1)
Net book value at March 31, 2013	\$ 26.0	\$	176.5	\$	637.1	\$	47.4	\$	16.5	\$ 129.8	\$	109.5	\$ 1,142.8
Cost	\$ 26.5	\$	336.4	\$	1,013.3	\$	224.8	\$	23.7	\$ 261.3	\$	156.1	\$ 2,042.1
Accumulated depreciation	-		(144.2)		(273.7)		(172.4)		(6.9)	(103.7)		-	(700.9)
Net book value at March 31, 2014	\$ 26.5	\$	192.2	\$	739.6	\$	52.4	\$	16.8	\$ 157.6	\$	156.1	\$ 1,341.2

As at March 31, 2014, the average remaining amortization period for full-flight simulators is 11.5 years (2013 – 12.0 years).

As at March 31, 2014, bank borrowings are collateralized by property, plant and equipment for a value of \$13.0 million (2013 – \$10.0 million).

As at March 31, 2014, the net book value of simulators leased out to third parties is \$23.4 million (2013 - \$22.3 million).

Assets under finance lease, with lease terms between 2 and 21 years, include simulators, buildings and machinery and equipment, as follows:

(amounts in millions)	2014	2013
Simulators		
Cost	\$ 223.5	\$ 234.2
Accumulated depreciation	(89.1)	(127.4)
Net book value	\$ 134.4	\$ 106.8
Buildings		
Cost	\$ 37.2	\$ 34.2
Accumulated depreciation	(14.0)	(11.2)
Net book value	\$ 23.2	\$ 23.0
Machinery and equipment		
Cost	\$ 0.6	\$ 0.6
Accumulated depreciation	(0.6)	(0.6)
Net book value	\$ -	\$ -
Total net book value	\$ 157.6	\$ 129.8

## **NOTE 7 – INTANGIBLE ASSETS**

			Сар	italized			EF	RP and				Other	
	G	oodwill	devel	opment	Cu	stomer		other			inta	angible	
(amounts in millions)	(N	ote 20)		costs	relatio	onships	s	oftware	Tech	nology		assets	Total
Net book value at March 31, 2012	\$	298.1	\$	71.0	\$	56.8	\$	57.1	\$	27.7	\$	17.2	\$ 527.9
Additions – internal development		-		49.6		-		19.2		-		-	68.8
Additions – acquired separately		-		-		6.2		-		-		-	6.2
Acquisition of subsidiaries		149.8		0.8		63.7		1.1		0.8		17.6	233.8
Amortization		-		(8.9)		(12.5)		(9.4)		(3.9)		(3.2)	(37.9)
Transfers and others		-		(8.1)		0.8		(2.6)		-		-	(9.9)
Exchange differences		4.1		0.1		1.0		-		0.1		0.2	5.5
Net book value at March 31, 2013	\$	452.0	\$	104.5	\$	116.0	\$	65.4	\$	24.7	\$	31.8	\$ 794.4
Additions – internal development		-		48.1		-		13.6		-		-	61.7
Additions – acquired separately		-		-		2.9		-		-		0.1	3.0
Acquisition of subsidiaries		0.3		-		-		-		-		-	0.3
Amortization		-		(12.2)		(14.5)		(12.8)		(4.0)		(3.5)	(47.0)
Transfers and others		-		(7.9)		-		(2.4)		-		0.3	(10.0)
Exchange differences		50.2		1.5		10.7		0.6		1.8		3.5	68.3
Net book value at March 31, 2014	\$	502.5	\$	134.0	\$	115.1	\$	64.4	\$	22.5	\$	32.2	\$ 870.7

#### Notes to the Consolidated Financial Statements

			Cap	oitalized			E	RP and				Other	
			devel	opment	Cu	istomer		other			int	angible	
(amounts in millions)	G	Goodwill		costs	relatio	onships	S	oftware	Tech	inology		assets	Total
Cost	\$	452.0	\$	145.7	\$	146.8	\$	117.5	\$	41.9	\$	50.3	\$ 954.2
Accumulated depreciation		-		(41.2)		(30.8)		(52.1)		(17.2)		(18.5)	(159.8)
Net book value at March 31, 2013	\$	452.0	\$	104.5	\$	116.0	\$	65.4	\$	24.7	\$	31.8	\$ 794.4
Cost	\$	502.5	\$	187.8	\$	163.9	\$	130.5	\$	44.8	\$	55.7	\$ 1,085.2
Accumulated depreciation		-		(53.8)		(48.8)		(66.1)		(22.3)		(23.5)	(214.5)
Net book value at March 31, 2014	\$	502.5	\$	134.0	\$	115.1	\$	64.4	\$	22.5	\$	32.2	\$ 870.7

For the year ended March 31, 2014, amortization of 34.8 million (2013 – 28.6 million) has been recorded in cost of sales, 10.6 million (2013 – 7.8 million) in research and development expenses, 1.6 million (2013 – 1.5 million) in selling, general and administrative expenses and nil (2013 – nil) was capitalized.

As at March 31, 2014, the average remaining amortization period for the capitalized development costs is 5.5 years (2013 – 5.0 years).

The categories of capitalized development costs and ERP and other software both primarily consist of internally generated intangible assets.

The Company has no indefinite life intangible assets other than goodwill.

# **NOTE 8 – OTHER ASSETS**

(amounts in millions)	2014	 2013
Restricted cash	\$ 24.1	\$ 4.1
Prepaid rent to a portfolio investment	78.6	77.5
Investment in a portfolio investment	1.5	1.3
Advances to a portfolio investment	50.2	33.9
Deferred financing costs <sup>(1)</sup>	3.8	4.2
Non-current receivables	87.7	80.8
Investment tax credits	138.1	-
Other <sup>(1)</sup>	16.1	 10.1
	\$ 400.1	\$ 211.9

(1) The related amortization for deferred financing costs for the year amounted to \$0.7 million (2013 – \$0.8 million). The related amortization for other for the year amounted to \$0.4 million (2013 – \$0.9 million).

#### Finance lease receivables

The present value of future minimum lease payment receivables, included in the current and non-current receivables is as follows:

(amounts in millions)	 2014	2013
Gross investment in finance lease contracts	\$ 97.6	\$ 65.4
Less: unearned finance income	40.8	25.0
Less: discounted unguaranteed residual values of leased assets	0.9	0.5
Present value of future minimum lease payment receivables	\$ 55.9	\$ 39.9

Future minimum lease payments from investments in finance lease contracts to be received are as follows:

(amounts in millions)		2014			2013
		Present value of		Present va	alue of
	Gross	future minimum	Gross	future mir	nimum
	Investment		Investment	lease payments	
No later than 1 year	\$ 3.0	\$ 2.1	\$ 2.7	\$	1.8
Later than 1 year and no later than 5 years	17.6	7.8	11.5		5.3
Later than 5 years	77.0	46.0	51.2		32.8
	\$ 97.6	\$ 55.9	\$ 65.4	\$	39.9

### NOTE 9 – ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

(amounts in millions)	2014	201	13
Accounts payable trade	\$ 288.1	\$ 268.	.7
Accrued liabilities	255.1	234.	.7
Amounts due to related parties (Note 33)	16.3	25.	.3
Deferred revenue	117.3	101.	.9
Current portion of royalty obligations	8.2	13.	.6
	\$ 685.0	\$ 644.	.2

#### **NOTE 10 – CONTRACTS IN PROGRESS**

The amounts recognized in the consolidated statement of financial position correspond, for each construction contract, to the aggregate amount of costs incurred plus recognized profits (less recognized losses), less progress billings and amounts sold.

(amounts in millions)	2014	2013
Contracts in progress: assets	\$ 256.4	\$ 265.6
Contracts in progress: liabilities	(167.4)	(122.3)
Contracts in progress: net assets	\$ 89.0	\$ 143.3
These amounts correspond to:		
(amounts in millions)	2014	2013
Aggregate amount of costs incurred plus recognized		
profits (less recognized losses) to date	\$ 3,128.8	\$ 3,094.4
Less: progress billing	3,035.6	2,948.0
Less: amounts sold	4.2	3.1
Contracts in progress: net assets	\$ 89.0	\$ 143.3

Advances received from customers on construction contracts related to work not yet commenced amounts to \$31.7 million at March 31, 2014 (2013 – \$1.6 million).

Construction contracts revenue recognized in fiscal 2014 amounts to \$763.4 million (2013 - \$822.3 million).

#### **NOTE 11 – PROVISIONS**

#### **Restoration and simulator removal**

In certain situations, simulators are installed at locations that are not owned by the Company. In some of these cases, the Company has an obligation to dismantle and remove the simulators from these sites and to restore the location to its original condition. A provision is recognized for the present value of estimated costs to be incurred to dismantle and remove the simulators from these sites and restore the location. The provision also includes amounts relating to leased land and building where restoration costs are contractually required at the end of the lease. Where such costs arise as a result of capital expenditure on the leased asset, the restoration costs are also capitalized.

#### Restructuring

Restructuring costs consist mainly of severances and other related costs.

#### Legal claims

The amount represents a provision for certain legal claims brought against the Company. The corresponding charge is recognized in the consolidated income statement within selling, general and administrative expenses. Management's best estimate is that the outcome of these legal claims will not give rise to any significant loss beyond the amounts provided at March 31, 2014.

#### Warranties

A provision is recognized for expected warranty claims on products sold in the last two years, based on past experience of the level of repairs and returns. It is expected that most of these costs will be incurred in the next financial year. Assumptions used to calculate the provision for warranties were based on current sales levels and current information available about returns based on the warranty period of products sold.

#### Changes in provisions are as follows:

\$	0.6 4.3 0.4	\$	13.1 13.1 13.1	\$	0.2	\$	5.8 5.8	\$	2.9 0.8	\$	8.1 8.1	\$	35.0 28.6
\$		\$		\$	-	\$	5.8	\$		\$		\$	-
	0.6		1.9		0.2		-		0.1		0.0		0.7
	~ ~		10		0.2				0.1		06		3.4
	-		-		-		-		0.2		-		0.2
	(0.4)		-		(3.8)		(0.1)		(0.4)		(1.4)		(6.1)
	-		(16.7)		(0.8)		(11.7)		(0.8)		(9.3)		(39.3)
	0.1		-		-		9.2		0.3		10.3		19.9
\$	4.0	\$	27.9	\$	5.2	\$	8.4	\$	3.5	\$	7.9	\$	56.9
	removal	(N	lote 22)		claims	Wa	rranties		combinations	pr	ovisions		Total
and s	imulator F	Restru	ucturing		Legal				on business		Other		
Res	toration						con	side	ration arising				
									Contingent				
	and s	removal \$ 4.0 0.1 - (0.4)	and simulator Restru- removal (N \$ 4.0 \$ 0.1 - (0.4)	and simulator         Restructuring           removal         (Note 22)           \$ 4.0         \$ 27.9           0.1         -           -         (16.7)           (0.4)         -	and simulator Restructuring removal (Note 22)           \$         4.0         \$         27.9         \$           0.1         -         -         (16.7)         -           (0.4)         -         -         -         -	and simulator Restructuring Legal claims           removal         (Note 22)         claims           \$ 4.0         \$ 27.9         \$ 5.2           0.1         -         -           -         (16.7)         (0.8)           (0.4)         -         (3.8)	Legal           Legal           removal         (Note 22)         claims         War           \$ 4.0         \$ 27.9         \$ 5.2         \$           0.1         -         -         -           -         (16.7)         (0.8)         (0.4)         -         (3.8)	Legal       removal     (Note 22)     Legal       \$     4.0     \$     27.9     \$     5.2     \$     8.4       0.1     -     -     9.2       -     (16.7)     (0.8)     (11.7)       (0.4)     -     (3.8)     (0.1)	Legal         removal       (Note 22)       claims       Warranties       orgonal         \$ 4.0       27.9       5.2       \$ 8.4       \$         0.1       -       -       9.2       -         -       (16.7)       (0.8)       (11.7)       -         (0.4)       -       (3.8)       (0.1)       -	Restoration         consideration arising and simulator Restructuring         Legal         on business           removal         (Note 22)         claims         Warranties         combinations           \$         4.0         \$         27.9         \$         5.2         \$         8.4         \$         3.5           0.1         -         -         9.2         0.3         -         (16.7)         (0.8)         (11.7)         (0.8)           (0.4)         -         (3.8)         (0.1)         (0.4)         -         0.2	Restoration       consideration arising         consideration arising         Legal       on business         removal       (Note 22)       claims       Warranties       combinations       prediction arising         removal       (Note 22)       claims       Warranties       combinations       prediction         \$       4.0       \$       27.9       \$       5.2       \$       8.4       \$       3.5       \$         0.1       -       -       9.2       0.3       -       -       -       0.3       -         0.1       -       -       9.2       0.3       -	Restoration         consideration arising           consideration arising           and simulator Restructuring         Legal         on business         Other           removal         (Note 22)         claims         Warranties         combinations         provisions           \$         4.0         \$         27.9         \$         5.2         \$         8.4         \$         3.5         \$         7.9           0.1         -         -         9.2         0.3         10.3         -         (16.7)         (0.8)         (11.7)         (0.8)         (9.3)         (0.4)         (1.4)         -         -         -         0.2         -	Restoration         consideration arising           and simulator Restructuring         Legal         on business         Other           removal         (Note 22)         claims         Warranties         combinations         provisions           \$         4.0         \$         27.9         \$         5.2         \$         8.4         \$         3.5         \$         7.9         \$           0.1         -         -         9.2         0.3         10.3         -         -         (16.7)         (0.8)         (11.7)         (0.8)         (9.3)         -         -         (0.4)         -         (3.8)         (0.1)         (0.4)         (1.4)         -

# **NOTE 12 – DEBT FACILITIES**

Long-term debt, net of transaction costs is as follows:

(amounts in millions)	2014	2013
Total recourse debt	\$ 1,130.3	\$ 1,067.6
Total non-recourse debt <sup>(1)</sup>	38.2	5.8
Total long-term debt	\$ 1,168.5	\$ 1,073.4
Less:		
Current portion of long-term debt	23.8	43.7
Current portion of finance leases	26.8	26.9
	\$ 1,117.9	\$ 1,002.8

<sup>(1)</sup> Non-recourse debt is a debt in a subsidiary for which recourse is limited to the assets, equity, interest and undertaking of such subsidiary and not CAE Inc.

Details of the recourse debt are as follows:

(amounts in millions)	2014	2013
(i) Senior notes (\$125.0 and US\$225.0 maturing between December 2019 and December 2027), floating interest rates based on bankers' acceptances rate plus a spread on \$50.0 million and interest rate ranging from 3.59% and 4.15% for remaining \$75.0 and US\$225.0	\$ 373.7	\$ 353.5
<ul> <li>Senior notes (\$15.0 and US\$45.0 maturing in June 2016 and US\$60.0 maturing in June 2019), average blended rate of 7.15% payable semi-annually in June and December</li> </ul>	128.6	119.0
(iii) Senior notes (US\$100.0 maturing in August 2021 and US\$50.0 maturing in August 2026), average blended rate of 4.47% payable semi-annually in August and February	165.8	152.3
(iv) Revolving unsecured term credit facilities maturing in October 2018 (US\$550.0)	54.3	67.5
<ul> <li>Obligations under finance lease commitments, with various maturities from May 2014 to October 2036, interest rates from 2.75% to 10.69%</li> </ul>	159.2	142.5
(vi) Term loan maturing in June 2014 (outstanding as at March 31, 2014 – US\$1.5 and £0.7, as at March 31, 2013 – US\$7.7 and £3.2)	2.8	12.4
Term loan maturing in June 2018 (outstanding as at March 31, 2014 – US\$43.2 and £8.5, as at March 31, 2013 – US\$43.2 and £8.5)	61.7	55.2
Combined coupon rate of post-swap debt of 7.98% (2013 – 6.92%)		
(vii) R&D obligation from a government agency maturing in July 2029	139.1	97.5
(viii) R&D obligation from a government agency maturing in July 2035	1.3	-
<ul> <li>(ix) Term loan maturing in January 2020 (outstanding as at March 31, 2014 – €3.6, as at March 31, 2013 – €4.4), floating interest rate of EURIBOR plus a spread</li> </ul>	5.3	5.5
(x) Credit facility maturing in January 2015 (outstanding as at March 31, 2014 – \$1.4 and INR 294.2, as at March 31, 2013 – \$2.2 and INR 349.2), bearing interest based on floating interest rates in India prevailing		
at the time of each drawdown	6.8	8.7
<ul> <li>(xi) Term loan, maturing in October 2022 (outstanding as at March 31, 2014 – US\$13.7, as at March 31, 2013 – \$US15.4), bearing interest at a fixed rate of 4.14%</li> </ul>	15.1	15.6
(xii) Other debts, with various maturities from June 2014 to March 2024, average interest rate of approximately 2.53%	16.6	37.9
Total recourse debt, net amount	\$ 1,130.3	\$ 1,067.6

- (i) Represents unsecured senior notes for \$125.0 million and US\$225.0 million by way of a private placement.
- (ii) Represents unsecured senior notes for \$15.0 million and US\$105.0 million by way of a private placement.
- (iii) Represents unsecured senior notes for US\$150.0 million by way of a private placement.
- (iv) Represents revolving unsecured term credit facilities with a maturity date of October 2018. The available facility amount is US\$550.0 million with an option, subject to the lender's consent, to increase to a total amount of up to US\$850.0 million. The facility has covenants requiring a minimum fixed charge coverage and a maximum debt coverage. The applicable interest rate on this revolving term credit facility is at the option of the Company, based on the bank's prime rate, bankers' acceptance rates or LIBOR plus a spread which depends on the credit rating assigned by Standard & Poor's Rating Services.
- (v) These finance leases relate to the leasing of various buildings, simulators, machinery and equipment.

In September 2013 and October 2013, we entered into various finance leases, for the leasing of simulators located in the U.S. These transactions represent a total finance lease obligation of \$34.2 million as at March 31, 2014.

- (vi) Represents senior financing for two civil aviation training centres. Tranche A is repaid in quarterly instalments of principal and interest while Tranche B begins quarterly amortization in July 2014.
- (vii) Represents an interest-bearing long-term obligation with the Government of Canada relative to Project Falcon, an R&D program that ended at the end of fiscal 2014, for a maximum amount of \$250.0 million. The aggregate amount recognized at the end of fiscal 2014 was \$250.0 million (2013 \$200.8 million) (see Note 1). The discounted value of the debt recognized amounted to \$139.1 million as at March 31, 2014 (2013 \$97.5 million).
- (viii) In fiscal 2014, the Company entered into an interest-bearing long-term obligation with the Government of Canada relative to Project Innovate, an R&D program extending over five and half years, for a maximum amount of \$250.0 million. The aggregate amount recognized in fiscal 2014 was 2.7 million. The discounted value of the debt recognized amounted to \$1.3 million as at March 31, 2014.
- (ix) Represents a loan agreement of \$5.3 million (€3.6 million) (2013 \$5.7 million (€4.4 million)) for the financing of one of the Company's subsidiaries.
- (x) Represents the financing facility for certain of the Company's operations in India. The financing facility is comprised of a term loan of up to \$8.6 million (INR 470.0 million) and working capital facilities of up to an aggregate of \$2.3 million (INR 125.0 million). Drawdowns can be made in INR or any other major currencies acceptable to the lender.
- (xi) Represents a term loan maturing in October 2022 to finance simulators.
- (xii) Other debts include an unsecured facility for the financing of the cost of establishment of an ERP system. The facility is repayable with monthly repayments over a term of seven years beginning at the end of the first month following each quarterly disbursement. Other debts also include bonds for which US\$11.0 million (2013 US\$30.8 million) of letters of credit have been issued to support the bonds for the outstanding amount of the loans. Combined interest rate for these bonds is 1.79% (2013 2.15%).

Details of the non-recourse debt are as follows:

(amo	unts in millions)	2014	2013
(i)	Term loan of £12.7 collateralized, maturing in October 2016 (outstanding as at March 31, 2014 – £1.1, as at March 31, 2013 – £1.3), interest rate of LIBOR plus 1.05%	\$ 1.9	\$ 2.1
(ii)	Term loan of US\$48.0 collateralized, maturing in March 2028 (outstanding as at March 31, 2014 – US\$33.1, as at March 31, 2013 – US\$4.0), interest rate of LIBOR plus 2.50%	36.3	3.7
Tota	non-recourse debt, net amount	\$ 38.2	\$ 5.8

- (i) The credit facility to finance the Company's MSH program for the MoD in the U.K., includes a term loan that is collateralized by the project assets of the subsidiary and a bi-annual repayment that is required until 2016. The Company has entered into an interest rate swap totalling £0.9 million as at March 31, 2014 (2013 £1.1 million) fixing the interest rate at 6.31%. The book value of the assets pledged as collateral for the credit facility as at March 31, 2014 is £85.2 million (2013 £73.2 million).
- (ii) Represents collateralized non-recourse financing for a term loan to finance CAE Brunei Multi Purpose Training Centre Sdn Bhd (MPTC). MPTC may also avail an additional amount of up to US\$12.0 million in the form of letters of credit.

Payments required in each of the next five fiscal years to meet the retirement provisions of the long-term debt and face values of finance leases are as follows:

	Long-term	F	inance		
(amounts in millions)	debt		leases		Total
2015	\$ 24.5	\$	26.8	\$	51.3
2016	31.9		20.1		52.0
2017	98.2		13.7		111.9
2018	34.4		13.7		48.1
2019	75.9		11.5		87.4
Thereafter	749.1		73.4		822.5
Total payments required	\$ 1,014.0	\$	159.2	\$ <sup>·</sup>	1,173.2
Less: transaction costs	(4.7)		-		(4.7)
	\$ 1,009.3	\$	159.2	\$ ·	1,168.5

As at March 31, 2014, the Company is in compliance with all of its financial covenants.

#### **Finance lease commitments**

The present value of future finance lease commitments, included in debt facilities is as follows:

(amounts in millions)	 2014	2013
Future finance lease commitments	\$ 228.1	\$ 209.0
Less: Future finance charges on finance leases	61.1	59.2
Less: Discounted guaranteed residual values of leased assets	7.8	7.3
Present value of future minimum lease payments	\$ 159.2	\$ 142.5

Future minimum lease payments for finance lease commitments are as follows:

(amounts in millions)		2014		2013	
	Future	Present value of	Future	Present value of	
	finance lease	future minimum	finance lease	future minimum	
	commitments	lease payments	commitments	lease payments	
No later than 1 year	\$ 35.8	\$ 26.8	\$ 35.5	\$ 26.9	
Later than 1 year and no later than 5 years	85.4	59.0	77.8	54.2	
Later than 5 years	106.9	73.4	95.7	61.4	
	\$ 228.1	\$ 159.2	\$ 209.0	\$ 142.5	

#### **NOTE 13 – GOVERNMENT ASSISTANCE**

The Company has signed agreements with various governments whereby the latter share in the cost, based on expenditures incurred by the Company, of certain R&D programs for modeling, simulation and training services expertise.

During fiscal 2009, the Company announced Project Falcon, an R&D program that extended over five years. The goal of Project Falcon was to expand the Company's modeling and simulation technologies, develop new ones and increase its capabilities beyond training into other areas of the aerospace and defence market, such as analysis and operations. Concurrently, the Government of Canada agreed to participate in Project Falcon through a repayable investment of up to \$250 million made through the Strategic Aerospace and Defence Initiative (SADI), which supports strategic industrial research and pre-competitive development projects in the aerospace, defence, space and security industries. As at March 31, 2014, Project Falcon was completed.

During fiscal 2010, the Company announced Project New Core Markets, an R&D program extending over seven years. The aim is to leverage the Company's modeling, simulation and training services expertise into the healthcare and mining markets. The Québec government, through Investissement Québec, agreed to participate up to \$100 million in contributions related to costs incurred before the end of fiscal 2016.

During fiscal 2014, the Company announced Project Innovate, an R&D program extending over five and a half years. The goal of Project Innovate is to expand the Company's modeling and simulation technologies, develop new ones and continue to differentiate its service offering. Concurrently, the Government of Canada agreed to participate in Project Innovate through a repayable investment of up to \$250 million made through the SADI.

See Notes 1 and 12 for explanations of the royalty obligations and debt.

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The following table provides aggregate information regarding contributions recognized and amounts not yet received for the projects Falcon, New Core Markets and Innovate:

(amounts in millions)	 2014	2013
Outstanding contribution receivable, beginning of year	\$ 5.8	\$ 8.3
Contributions	19.3	29.4
Payments received	(20.1)	(31.9)
Outstanding contribution receivable, end of year	\$ 5.0	\$ 5.8

### Aggregate information about programs

The aggregate contributions recognized for all programs are as follows:

(amounts in millions)	201	4	2013
Contributions credited to capitalized expenditures:			
Project Falcon	\$ 3	.0 \$	6.4
Project New Core Markets	3	.4	3.7
Project Innovate	0	.9	-
Contributions credited to income:			
Project Falcon	\$ 10	.0 \$	17.6
Project New Core Markets	1	.5	1.7
Project Innovate	0	.5	-
Total contributions:			
Project Falcon	\$ 13	.0 \$	24.0
Project New Core Markets	4	.9	5.4
Project Innovate	1	.4	-

There are no unfulfilled conditions or unfulfilled contingencies attached to these government contributions.

### NOTE 14 – EMPLOYEE BENEFITS OBLIGATIONS

#### **Defined benefit plans**

The Company has two registered funded defined benefit pension plans in Canada (one for employees and one for designated executives) that provide benefits based on length of service and final average earnings. The Company also maintains funded pension plans for employees in the Netherlands, United Kingdom and Norway that provide benefits based on similar provisions.

The Company, as required by pension legislation, hires independent firms to conduct actuarial valuations. The Company's annual contributions, to fund both benefits accruing in the year and deficits accumulated over prior years, and the plans' financial position are determined based on the actuarial valuations. Applicable pension legislations prescribe minimum funding requirements.

In addition, the Company maintains unfunded plans in Canada, Germany and Norway that provide defined benefits based on length of service and final average earnings. These unfunded plans are the sole obligation of the Company, and there is no requirement to fund them. However, the Company is obligated to pay the benefits when they become due. As at March 31, 2014, the unfunded defined benefits pension obligations are \$66.0 million (2013 – \$59.7 million) and the Company has issued letters of credit totalling \$53.0 million (2013 – \$54.3 million) to collateralize these obligations under the Canadian plan.

The funded plans are trustee administered funds. Plan assets held in trusts are governed by local regulations and practices in each country, as is the nature of the relationship between the Company and the trustees and their composition. Responsibility for governance of the plans, including investment decisions and contribution schedules, lies jointly with the Company and the board of trustees.

In fiscal 2014, the Company temporarily amended its early retirement provision, as a result, a past service cost of \$1.0 million was recognized in the income statement. In fiscal 2013, in accordance with a restructuring plan, the Company reduced its workforce and consequently recognized a curtailment gain of \$2.1 million and a settlement loss of \$1.3 million.

In fiscal 2013, in the acquisition of OAA, the Company assumed two pension plans resulting in additional pension obligations of \$2.3 million and additional plan assets of \$1.7 million.

#### The employee benefits obligations are as follows:

(amounts in millions)	 2014	 2013
Funded defined benefits pension obligations	\$ 406.9	\$ 377.7
Fair value of plan assets	357.4	 301.3
Funded defined benefits pension obligations – net	49.5	76.4
Unfunded defined benefits pension obligations	66.0	 59.7
Employee benefits obligations	\$ 115.5	\$ 136.1

The changes in the funded defined benefits pension obligations and the fair value of plan assets are as follows:

(amounts in millions)					2014					2013
	Ca	nadian	F	oreign	Total	Ca	nadian	F	oreign	Total
Pension obligations, beginning of year	\$	330.9	\$	46.8	\$ 377.7	\$	279.4	\$	41.0	\$ 320.4
Current service cost		17.8		1.7	19.5		13.6		1.6	15.2
Interest cost		14.0		1.8	15.8		13.3		1.7	15.0
Past service cost and settlements		1.0		-	1.0		(5.1)		-	(5.1)
Actuarial loss (gain) arising from:										
Experience adjustments		5.8		(1.1)	4.7		9.2		(0.7)	8.5
Economic assumptions		(24.1)		0.5	(23.6)		28.0		2.4	30.4
Demographic assumptions		13.5		1.2	14.7		-		(0.4)	(0.4)
Employee contributions		5.1		0.3	5.4		3.6		0.3	3.9
Pension benefits paid		(14.2)		(1.0)	(15.2)		(11.1)		(0.6)	(11.7)
Business combination		-		-	-		-		2.3	2.3
Exchange differences		-		6.9	6.9		-		(0.8)	(0.8)
Pension obligations, end of year	\$	349.8	\$	57.1	\$ 406.9	\$	330.9	\$	46.8	\$ 377.7
Fair value of plan assets, beginning of year	\$	259.2	\$	42.1	\$ 301.3	\$	228.6	\$	34.6	\$ 263.2
Interest income		11.5		1.6	13.1		11.3		1.3	12.6
Return on plan assets, excluding amounts										
included in interest income		14.4		(2.0)	12.4		9.2		3.4	12.6
Employer contributions		32.9		2.1	35.0		22.5		2.2	24.7
Employee contributions		5.1		0.3	5.4		3.6		0.3	3.9
Pension benefits paid		(14.2)		(1.0)	(15.2)		(11.1)		(0.6)	(11.7)
Settlements		-		-	-		(4.3)		-	(4.3)
Business combination		-		-	-		-		1.7	1.7
Administrative costs		(0.8)		(0.2)	(1.0)		(0.6)		-	(0.6)
Exchange differences		-		6.4	6.4		-		(0.8)	(0.8)
Fair value of plan assets, end of year	\$	308.1	\$	49.3	\$ 357.4	\$	259.2	\$	42.1	\$ 301.3

The actual return on plan assets was \$25.5 million in fiscal 2014 (2013 - \$25.2 million).

The changes in the unfunded defined benefits pension obligations are as follows:

(amounts in millions)					2014					2013
	Car	nadian	Fo	oreign	Total	Ca	nadian	F	oreign	Total
Pension obligations, beginning of year	\$	49.2	\$	10.5	\$ 59.7	\$	47.9	\$	9.2	\$ 57.1
Current service cost		2.1		0.2	2.3		2.3		0.1	2.4
Interest cost		2.1		0.4	2.5		2.3		0.4	2.7
Past service cost		0.1		-	0.1		0.6		-	0.6
Actuarial loss (gain) arising from:										
Experience adjustments		1.1		(0.1)	1.0		(4.5)		(0.5)	(5.0)
Economic assumptions		(1.9)		0.5	(1.4)		3.1		2.0	5.1
Demographic assumptions		3.5		0.1	3.6		-		-	-
Pension benefits paid		(2.6)		(0.6)	(3.2)		(2.5)		(0.5)	(3.0)
Exchange differences		-		1.4	1.4		-		(0.2)	(0.2)
Pension obligations, end of year	\$	53.6	\$	12.4	\$ 66.0	\$	49.2	\$	10.5	\$ 59.7

The net pension cost is as follows:

#### Years ended March 31

(amounts in millions)					2014					2013
	Ca	nadian	F	oreign	Total	Ca	nadian	F	oreign	Total
Funded plans										
Current service cost	\$	17.8	\$	1.7	\$ 19.5	\$	13.6	\$	1.6	\$ 15.2
Interest cost		14.0		1.8	15.8		13.3		1.7	15.0
Interest income		(11.5)		(1.6)	(13.1)		(11.3)		(1.3)	(12.6)
Past service cost and settlements		1.0		-	1.0		(0.8)		-	(0.8)
Administrative cost		0.8		0.2	1.0		0.6		-	0.6
Net pension cost	\$	22.1	\$	2.1	\$ 24.2	\$	15.4	\$	2.0	\$ 17.4
Unfunded plans										
Current service cost	\$	2.1	\$	0.2	\$ 2.3	\$	2.3	\$	0.1	\$ 2.4
Interest cost		2.1		0.4	2.5		2.3		0.4	2.7
Past service cost		0.1		-	0.1		0.6		-	0.6
Net pension cost	\$	4.3	\$	0.6	\$ 4.9	\$	5.2	\$	0.5	\$ 5.7
Total net pension cost	\$	26.4	\$	2.7	\$ 29.1	\$	20.6	\$	2.5	\$ 23.1

For the year ended March 31, 2014, pension costs of 10.8 million (2013 - 7.3 million) have been charged in cost of sales, 2.8 million (2013 - 2.0 million) in research and development expenses, 8.1 million (2013 - 8.0 million) in selling, general and administrative expenses, 5.2 million (2013 - 5.1 million) in finance expenses and 2.4 million (2013 - 1.5 million) were capitalized. In fiscal 2014, the curtailment and settlement gain of 0.2 million (2013 - 8.0 million) has been included in restructuring, integration and acquisition costs.

As at March 31, 2014, the total cumulative amount of net actuarial losses before income taxes recognized in OCI was \$68.9 million (2013 – \$82.3 million).

The major categories of assets which constitute the fair value of plan assets are as follows:

(amounts in millions)					2014					2013
	Q	luoted	Un	quoted	Total	(	Quoted	Ur	quoted	Total
Canadian plans										
Equity funds										
Canadian	\$	-	\$	96.3	\$ 96.3	\$	-	\$	76.6	\$ 76.6
Foreign		-		90.3	90.3		-		86.7	86.7
Bond funds										
Government		-		91.9	91.9		-		71.0	71.0
Corporate		-		26.2	26.2		-		22.3	22.3
Other		-		0.3	0.3		-		-	-
Cash and cash equivalents		-		3.1	3.1		-		2.6	2.6
Total Canadian plans	\$	-	\$	308.1	\$ 308.1	\$	-	\$	259.2	\$ 259.2
Foreign plans										
Equity instruments	\$	13.9	\$	-	\$ 13.9	\$	11.5	\$	-	\$ 11.5
Debt instruments										
Government		0.7		-	0.7		0.5		-	0.5
Corporate		31.1		-	31.1		26.9		-	26.9
Other		0.4		-	0.4		0.3		-	0.3
Property		-		1.6	1.6		-		1.3	1.3
Cash and cash equivalents		-		1.3	1.3		-		1.2	1.2
Other		-		0.3	0.3		-		0.4	0.4
Total Foreign plans	\$	46.1	\$	3.2	\$ 49.3	\$	39.2	\$	2.9	\$ 42.1
Total plans	\$	46.1	\$	311.3	\$ 357.4	\$	39.2	\$	262.1	\$ 301.3

As at March 31, 2014 and March 31, 2013, there were no ordinary shares of the Company in the pension plan assets.

#### Significant assumptions (weighted average):

		Canadian		Foreign
	2014	2013	2014	2013
Pension obligations as at March 31:				
Discount rate	4.50%	4.25%	3.47%	3.53%
Compensation rate increases	3.50%	3.50%	3.03%	2.98%
Net pension cost for years ended March 31:				
Discount rate	4.25%	4.75%	3.53%	4.05%
Compensation rate increases	3.50%	3.50%	2.98%	3.01%

Assumptions regarding future mortality are based on actuarial advice in accordance with published statistics and mortality tables and experience in each territory. The mortality tables and the average life expectancy in years for a member age 45 and 65 are as follows:

As at March 31, 2014					
(in years)				Life expectancy ov	er 65 for a member
Country	Mortality table	Male at age 45	Male at age 65	Female at age 45	Female at age 65
Canada	CPM private tables (employees)	25.1	23.6	26.5	25.4
Canada	CPM private tables (designated executives)	26.5	25.1	27.1	26.1
Netherlands	AG2012-2062	23.3	21.6	24.4	23.4
Germany	Heubeck RT2005G	21.4	18.7	25.3	22.8
Norway	K2013	21.8	20.4	25.2	23.2
United Kingdom	S1PA	24.2	22.4	26.7	24.7

As at March 31, 2013	3				
(in years)				Life expectancy ov	er 65 for a member
Country	Mortality table	Male at age 45	Male at age 65	Female at age 45	Female at age 65
Canada	UP94	21.3	19.8	22.9	22.1
Netherlands	AG2012-2062	23.3	21.5	24.4	23.3
Germany	Heubeck RT2005G	21.3	18.6	25.2	22.7
Norway	K2005	19.3	19.3	21.8	21.8
United Kingdom	S1PA	24.3	22.0	27.0	24.6

The weighted average duration of the defined benefit obligation is 18.1 years.

The following table summarizes the impact on the defined benefit obligation as a result of a 0.25% change in the significant assumptions as at March 31, 2014:

		Funded	l plans		Ur	nfunded	plans	
(amounts in millions)	Canadian	F	oreign	Ca	nadian	F	oreign	Total
Discount rate:								
Increase	\$ (15.4)	\$	(2.5)	\$	(1.8)	\$	(0.4)	\$ (20.1)
Decrease	16.5		2.9		1.9		0.4	21.7
Compensation rate:								
Increase	5.6		0.4		0.3		-	6.3
Decrease	(5.5)		(0.4)		(0.3)		-	(6.2)

Through its defined benefit plans, the Company is exposed to a number of risks, the most significant being the exposure to asset volatility, to changes in bond yields and to changes in life expectancy. The plan liabilities are calculated using a discount rate set with reference to corporate bond yields, if plan assets underperform against this yield, this will create a deficit. A decrease in corporate bond yields will increase plan liabilities, although this will be partially offset by an increase in the value of the plans' bond holdings. The plans' obligations are to provide benefits for the duration of the life of its members, therefore, increases in life expectancy will result in an increase in the plans' liabilities.

Contributions reflect actuarial assumptions of future investment returns, salary projections and future service benefits. The expected contribution for the next fiscal year is as follows:

			Funded	plans		U	nfunded	plans	
(amounts in millions)	Car	nadian	F	oreign	Car	adian	F	oreign	Total
Expected contribution – fiscal 2015	\$	18.4	\$	2.1	\$	2.4	\$	0.6	\$ 23.5

## NOTE 15 - DEFERRED GAINS AND OTHER NON-CURRENT LIABILITIES

(amounts in millions)	2014	2013
Deferred gains on sale and leasebacks <sup>(1)</sup>	\$ 32.8	\$ 36.5
Deferred revenue	95.5	91.8
LTI-RSU/DSU compensation obligations (Note 24)	38.2	29.3
Licence payable	4.4	4.5
Purchase options	16.9	14.7
Other	16.4	14.6
	\$ 204.2	\$ 191.4

<sup>(1)</sup> The related amortization for the year amounted to \$4.2 million (2013 – \$4.5 million).

#### **NOTE 16 – INCOME TAXES**

#### Income tax expense

A reconciliation of income taxes at Canadian statutory rates with the reported income taxes is as follows:

Years ended March 31			
(amounts in millions, except for income tax rates)		2014	2013
Earnings before income taxes	\$	221.1	\$ 168.9
Canadian statutory income tax rates	:	26.94%	26.74%
Income taxes at Canadian statutory rates	\$	59.5	\$ 45.2
Difference between Canadian and Foreign statutory rates		(8.0)	(8.7)
Losses not tax effected		5.5	6.5
Tax benefit of operating losses not previously recognized		(3.5)	(0.3)
Non-taxable capital gain		(0.5)	(0.1)
Tax impact on equity accounted investees		(7.1)	(5.8)
Non-deductible items		2.2	6.3
Prior years' tax adjustments and assessments		(8.8)	(10.1)
Impact of change in income tax rates on deferred income taxes		(1.5)	(0.5)
Non-taxable research and development tax credits		(1.3)	(1.6)
Other tax benefits not previously recognized		(6.6)	(3.9)
Other		0.1	1.2
Income tax expense	\$	30.0	\$ 28.2

The applicable statutory tax rates are 26.94% in 2014 and 26.74% in 2013. The Company's applicable tax rate is the Canadian combined rates applicable in the jurisdictions in which the Company operates. The increase is due to a change in the mix of income from provincial jurisdictions.

## Significant components of the provision for the income tax expense are as follows:

(amounts in millions)	2014	2013
Current income tax expense (recovery):		
Current period	\$ 17.6	\$ 1.0
Adjustment for prior years	(15.2)	(0.4)
Deferred income tax expense (recovery):		
Tax benefit not previously recognized used to reduce the deferred tax expense	(10.1)	(4.3)
Impact of change in income tax rates on deferred income taxes	(1.5)	(0.5)
Origination and reversal of temporary differences	39.2	32.4
Income tax expense	\$ 30.0	\$ 28.2

During fiscal 2014, a tax recovery of \$10.3 million was recorded in income and was due to a favourable decision by the Federal Court of Appeal of Canada rendered April 17, 2013, with respect to the tax treatment of the depreciation and sale of simulators in Canada.

## Income tax recognized in OCI

During fiscal 2014, a deferred tax expense of \$2.4 million was recorded in OCI (2013 – tax recovery of \$11.0 million). No current income tax expense (recovery) was recognized in OCI for fiscal 2014 or fiscal 2013.

### Deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

As at March 31							
(amounts in millions)		Assets		Li	abilities		Net
	2014	2013	2014		2013	2014	2013
Non-capital loss carryforwards	\$ 54.0	\$ 57.2	\$ -	\$	-	\$ 54.0	\$ 57.2
Intangible assets	3.6	4.3	(76.4)		(72.3)	(72.8)	(68.0)
Amounts not currently deductible	26.7	23.7	-		-	26.7	23.7
Deferred revenues	8.7	8.8	-		-	8.7	8.8
Tax benefit carryover	0.4	0.7	-		-	0.4	0.7
Unclaimed research & development							
expenditures	10.5	10.2	-		-	10.5	10.2
Investment tax credits	-	-	(40.3)		(31.8)	(40.3)	(31.8)
Property, plant and equipment	10.3	9.0	(112.7)		(95.1)	(102.4)	(86.1)
Unrealized losses (gains) on foreign exchange	1.6	0.7	(7.7)		(1.8)	(6.1)	(1.1)
Financial instruments	8.2	3.1	(0.2)		(0.2)	8.0	2.9
Government assistance	-	-	(11.1)		(9.9)	(11.1)	(9.9)
Employee benefit plans	27.3	32.9	-		-	27.3	32.9
Percentage-of-completion versus							
completed contract	-	-	(31.9)		(32.7)	(31.9)	(32.7)
Other	1.3	0.9	(6.6)		(6.3)	(5.3)	(5.4)
Tax assets (liabilities)	\$ 152.6	\$ 151.5	\$ (286.9)	\$	(250.1)	\$ (134.3)	\$ (98.6)
	(120.8)	(120.2)	120.8		120.2	-	-
Net deferred income tax assets (liabilities)	\$ 31.8	\$ 31.3	\$ (166.1)	\$	(129.9)	\$ (134.3)	\$ (98.6)

Movements in temporary differences during fiscal year 2014 are as follows:

	Balance	Recognized	Recognized	Acquisition	Exchange	Balance
(amounts in millions)	beginning of year	in income	in OCI	of subsidiary	differences	end of year
Non-capital loss carryforwards	\$ 57.2	\$ (8.1)	\$-	\$-	\$ 4.9	\$ 54.0
Intangible assets	(68.0)	(1.9)	-	-	(2.9)	(72.8)
Amounts not currently deductible	23.7	2.1	-	-	0.9	26.7
Deferred revenues	8.8	(0.4)	-	-	0.3	8.7
Tax benefit carryover	0.7	(0.3)	-	-	-	0.4
Unclaimed research & development expenditures	10.2	0.3	-	-	-	10.5
Investment tax credits	(31.8)	(8.5)	-	-	-	(40.3)
Property, plant and equipment	(86.1)	(7.7)	-	-	(8.6)	(102.4)
Unrealized (gains) losses on foreign exchange	(1.1)	(0.4)	(4.3)	-	(0.3)	(6.1)
Financial Instruments	2.9	(0.5)	5.6	-	-	8.0
Government assistance	(9.9)	(1.2)	-	-	-	(11.1)
Employee benefit plans	32.9	(2.1)	(3.7)	-	0.2	27.3
Percentage-of-completion versus						
completed contract	(32.7)	0.8	-	-	-	(31.9)
Other	(5.4)	0.3	-	-	(0.2)	(5.3)
Net deferred income tax (liabilities)	\$ (98.6)	\$ (27.6)	\$ (2.4)	\$-	(5.7)	\$ (134.3)

Movements in temporary differences during fiscal year 2013 are as follows:

	В	alance	Reco	gnized	Reco	gnized	Acq	uisition	Exc	hange	В	alance
(amounts in millions)	beginning	of year	in i	income		in OCI	of subs	idiaries	differ	rences	end	of year
Non-capital loss carryforwards	\$	41.4	\$	8.8	\$	-	\$	6.7	\$	0.3	\$	57.2
Intangible assets		(39.5)		(17.2)		-		(10.8)		(0.5)		(68.0)
Amounts not currently deductible		26.4		(4.2)		-		1.3		0.2		23.7
Deferred revenues		11.0		(1.8)		-		(0.1)		(0.3)		8.8
Tax benefit carryover		5.2		(4.5)		-		-		-		0.7
Unclaimed research & development expenditures		7.7		2.5		-		-		-		10.2
Investment tax credits		(18.9)		(12.9)		-		-		-		(31.8)
Property, plant and equipment		(83.8)		6.1		-		(6.4)		(2.0)		(86.1)
Unrealized (gains) losses on foreign exchange		(4.8)		2.2		0.7		-		0.8		(1.1)
Financial Instruments		0.9		(1.3)		3.2		-		0.1		2.9
Government assistance		(3.1)		(6.8)		-		-		-		(9.9)
Employee benefit plans		27.2		(2.1)		7.1		0.2		0.5		32.9
Percentage-of-completion versus												
completed contract		(36.3)		2.9		-		0.7		-		(32.7)
Other		(6.5)		0.7		-		0.5		(0.1)		(5.4)
Net deferred income tax (liabilities) assets	\$	(73.1)	\$	(27.6)	\$	11.0	\$	(7.9)	\$	(1.0)	\$	(98.6)

As at March 31, 2014, taxable temporary differences of \$565.6 million (2013 – \$367.3 million) related to investments in foreign operations, including subsidiaries and interests in joint ventures has not been recognized, because the Company controls whether the liability will be incurred and it is satisfied that it will not be incurred in the foreseeable future.

### The non-capital losses expire as follows:

Expiry date	Unrecognized	Recognized		
2015	\$ 0.3	\$		
2016	0.3		-	
2017	3.7		-	
2018	2.5		-	
2019	8.7		-	
2020	6.2		-	
2021 – 2034	24.8		56.3	
No expiry date	70.0		113.3	
	\$ 116.5	\$	169.6	

As at March 31, 2014, the Company has \$299.2 million (2013 – \$288.2 million) of deductible temporary differences for which deferred tax assets have not been recognized. These amounts will reverse during a period of up to 30 years. The Company also has \$0.3 million (2013 – nil) of accumulated capital losses carried forward relating to its operations in Canada for which deferred tax assets have not been recognized. These capital losses can be carried forward indefinitely.

### NOTE 17 - SHARE CAPITAL, EARNINGS PER SHARE AND DIVIDENDS

#### Share capital

#### Authorized shares

The Company is authorized to issue an unlimited number of common shares without par value and an unlimited number of preferred shares without par value, issuable in series.

The preferred shares may be issued with rights and conditions to be determined by the Board of Directors, prior to their issue. To date, the Company has not issued any preferred shares.

### **Issued shares**

A reconciliation of the issued and outstanding common shares of the Company is presented in the Consolidated Statement of Changes in Equity. As at March 31, 2014, the number of shares issued and that are fully paid amount to 263,771,443 (2013 – 259,979,059).

### Earnings per share computation

The denominators for the basic and diluted earnings per share computations are as follows:

	2014	2013
Weighted average number of common shares outstanding	261,312,832	258,982,945
Effect of dilutive stock options	606,705	412,661
Weighted average number of common shares outstanding for diluted earnings per share calculation	261,919,537	259,395,606

As at March 31, 2014, options to acquire 589,040 common shares (2013 – 2,490,041) have been excluded from the above calculation since their inclusion would have had an anti-dilutive effect.

### Dividends

The dividends declared for fiscal 2014 were \$57.6 million or \$0.22 per share (2013 - \$49.2 million or \$0.19 per share).

# NOTE 18 - ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

							Ne	t chai	nges in		
	Fore	ign c	urrency	Ne	t chai	nges in	availa	able-f	or-sale		
		trar	nslation	cash	flow h	nedges	financial	instru	uments		Total
(amounts in millions)	2014		2013	2014		2013	2014		2013	2014	2013
Balances, beginning of year	\$ (7.8)	\$	(10.2)	\$ (4.6)	\$	3.8	\$ 0.4	\$	0.4	\$ (12.0)	\$ (6.0)
OCI	158.3		2.4	(17.0)		(8.4)	0.2		-	141.5	(6.0)
Balances, end of year	\$ 150.5	\$	(7.8)	\$ (21.6)	\$	(4.6)	\$ 0.6	\$	0.4	\$ 129.5	\$ (12.0)

# **NOTE 19 – EMPLOYEE COMPENSATION**

The total employee compensation expense recognized in the determination of net income is as follows:

(amounts in millions)	2014	2013
Salaries and benefits	\$ 695.7	\$ 639.5
Share-based payments, net of equity swap	19.4	14.0
Pension costs – defined benefit plans <sup>(1)</sup>	26.7	21.6
Pension costs – defined contribution plans	7.5	8.4
Termination benefits	9.9	49.9
Total employee compensation expense	\$ 759.2	\$ 733.4

<sup>(1)</sup> Includes net interest on employee benefits obligations (Note 23).

# NOTE 20 - IMPAIRMENT OF NON-FINANCIAL ASSETS

Goodwill is monitored by management at the operating segment level.

The carrying amount of goodwill allocated to the Company's CGUs per operating segment is as follows:

(amounts in millions)	SP/C	TS/C	SP/M	TS/M	NCM	Total
Net book value at March 31, 2012	\$ -	\$ 32.3	\$ 103.1	\$ 37.2	\$ 125.5	\$ 298.1
Acquisition of subsidiaries	-	142.4	-	-	7.4	149.8
Exchange differences	-	1.8	0.8	0.4	1.1	4.1
Net book value at March 31, 2013	\$ -	\$ 176.5	\$ 103.9	\$ 37.6	\$ 134.0	\$ 452.0
Acquisition of subsidiaries (Note 3)	-	-	-	-	0.3	0.3
Exchange differences	-	27.6	6.3	2.8	13.5	50.2
Transfers	3.8	(3.8)	-	-	-	-
Net book value at March 31, 2014	\$ 3.8	\$ 200.3	\$ 110.2	\$ 40.4	\$ 147.8	\$ 502.5

Goodwill is allocated to CGUs or a group of CGUs, which generally corresponds to the Company's operating segments or one level below.

The Company's impairment test for goodwill is based on level 3 fair value less costs of disposal calculations and uses valuation models such as the discounted cash flows model. The cash flows are derived from the projections approved by management for the next five years. Cash flow projections take into account past experience and represent management's best estimate about future developments and form part of the Company's strategic plan approved annually by the Board of Directors. Cash flows after the five year period are extrapolated using a constant growth rate of 2.5%. For fiscal 2014, the post-tax discount rates were derived from the respective CGUs' representative weighted average cost of capital, which range from 7.5% to 14%.

In fiscal 2014, an impairment loss of \$0.6 million was recognized in TS/C cost of sales following the decision to sell a building. The recoverable amount of \$4.8 million was estimated using its fair value, based on a level 2 market price, less costs of disposal. There were no impairment losses in fiscal 2013.

# NOTE 21 - OTHER GAINS - NET

(amounts in millions)	2014	2013
Disposal of property, plant and equipment	\$ (5.6)	\$ (2.7)
Net foreign exchange differences	(0.4)	(11.4)
Dividend income	(1.1)	(0.9)
Reversal of contingent consideration arising on business combinations (Note 11)	(0.4)	(6.1)
Reversal of unused portion of an acquisition-related provision	(4.2)	-
Other	(8.7)	(1.3)
Other gains – net	\$ (20.4)	\$ (22.4)

# NOTE 22 - RESTRUCTURING, INTEGRATION AND ACQUISITION COSTS

(amounts in millions)	 2014	2013
Restructuring costs (Note 11)	\$ -	\$ 54.9
Integration costs	-	7.8
Acquisition costs	-	6.0
Restructuring, integration and acquisition costs	\$ -	\$ 68.7

# **Restructuring costs**

Restructuring costs consist mainly of severances and other related costs.

## Integration costs

Integration costs represent incremental costs directly related to the integration of OAA in the Company's ongoing activities. This primarily includes expenditures related to redeployment of simulators, regulatory and process standardization, systems integration and other activities.

# Acquisition costs

Acquisition costs include expenses, fees, commissions and other costs associated with the collection of information, negotiation of contracts, risk assessments, and the services of lawyers, advisors and specialists.

# **NOTE 23 – FINANCE EXPENSE – NET**

(amounts in millions)	2014	2013
Finance expense:		
Long-term debt (other than finance leases)	\$ 52.8	\$ 45.3
Finance leases	9.8	10.0
Royalty obligations	8.1	10.2
Net employee benefits obligations (Note 14)	5.2	5.1
Financing cost amortization	1.5	1.6
Accretion of other non-current liabilities	1.5	1.7
Other	5.2	3.8
Post interest rate swaps	0.1	(0.4)
Borrowing costs capitalized <sup>(1)</sup>	(3.7)	(2.8)
Finance expense	\$ 80.5	\$ 74.5
Finance income:		
Interest income on loans and receivables	\$ (1.6)	\$ (2.0)
Other	(8.2)	(7.4)
Finance income	\$ (9.8)	\$ (9.4)
Finance expense - net	\$ 70.7	\$ 65.1

<sup>(1)</sup>The average capitalization rate used during fiscal 2014 to determine the amount of borrowing costs eligible for capitalization was 3.75% (2013 - 3.86%).

# **NOTE 24 – SHARE-BASED PAYMENTS**

The Company's five share-based payment plans consist of two categories of plans: the Employee Stock Option Plan (ESOP), which qualifies as an equity-settled share-based payment plan; and the Employee Stock Purchase Plan (ESPP), Deferred Share Unit (DSU) Plans, Long-Term Incentive Deferred Share Unit (LTI-DSU) Plan and the Long-Term Incentive Restricted Share Unit (LTI-RSU) Plans, which qualify as cash-settled share-based payments plans.

The effect before income taxes of share-based payment arrangements in the consolidated income statement and in the consolidated statement of financial position are as follows as at, and for the years ended March 31:

	Compensation			Recognized in the consolidated					
			cost/(recovery)		) statement of financial			position	
(amounts in millions)		2014		2013		2014		2013	
Cash-settled share-based compensation:									
ESPP	\$	5.7	\$	5.6	\$	-	\$	-	
DSU		4.3		0.9		(8.0)		(8.1)	
LTI-DSU, net of equity swap		(0.8)		3.3		(21.8)		(19.3)	
LTI-RSU		7.4		1.1		(10.1)		(6.5)	
Total cash-settled share-based compensation	\$	16.6	\$	10.9	\$	(39.9)	\$	(33.9)	
Equity-settled share-based compensation:									
ESOP		3.7		3.9		(19.5)		(21.9)	
Total equity-settled share-based compensation	\$	3.7	\$	3.9	\$	(19.5)	\$	(21.9)	
Total share-based compensation	\$	20.3	\$	14.8	\$	(59.4)	\$	(55.8)	

The compensation costs listed above include capitalized costs of \$0.9 million (2013 - \$0.8 million).

The share-based payment plans are described below. There have been no plan cancellations during fiscal 2014 or fiscal 2013.

# Employee Stock Option Plan

Under the Company's long-term incentive program, options may be granted to its officers and other key employees of its subsidiaries to purchase common shares of the Company at a subscription price of 100% of the market value at the date of the grant. Market value is determined as the weighted average closing price of the common shares on the Toronto Stock Exchange (TSX) of the five days of trading prior to the effective date of the grant.

As at March 31, 2014, a total of 9,917,220 common shares (2013 - 12,304,776) remained authorized for issuance under the Employee Stock Option Plan (ESOP). The options are exercisable during a period not to exceed seven years (six years for options issued before March 31, 2011), and are not exercisable during the first 12 months after the date of the grant. The right to exercise all of the options vests over a period of four years of continuous employment from the grant date. Upon termination of employment at retirement, unvested options continue to vest following the retiree's retirement date, subject to the four year vesting period. However, if there is a change of control of the Company, the options outstanding become immediately exercisable by option holders. Options are adjusted proportionately for any stock dividends or stock splits attributed to the common shares of the Company.

Outstanding options are as follows:

	2014		2013	
		Weighted		Weighted
	Number	average	Number	average
	of options	exercise price	of options	exercise price
Options outstanding, beginning of year	7,311,967	\$ 10.24	6,473,768	\$ 10.20
Granted	2,082,900	11.02	1,755,400	10.16
Exercised	(2,387,556)	9.28	(482,250)	8.13
Forfeited	(606,623)	11.56	(412,076)	11.61
Expired	(976,106)	14.08	(22,875)	11.97
Options outstanding, end of year	5,424,582	\$ 10.13	7,311,967	\$ 10.24
Options exercisable, end of year	1,768,716	\$ 8.60	3,829,769	\$ 10.44

### Summarized information about the Company's ESOP as at March 31, 2014 is as follows:

Range of exercise prices			Options Outst	anding		Options Exercisable
		Weighted	We	eighted		Weighted
	Number	average remaining	a	verage	Number	average
	Outstanding	contractual life (years)	exercis	e price	exercisable	exercise price
\$7.29 to \$9.69	1,566,419	1.76	\$	7.95	1,343,283	\$ 7.6
\$10.04 to \$11.02	3,230,813	5.76		10.71	201,151	10.2
\$11.13 to \$13.18	627,350	4.11		12.59	224,282	12.70
Total	5,424,582	4.42	\$	10.13	1,768,716	\$ 8.60

The weighted average market share price for share options exercised in 2014 was \$13.13 (2013 - \$10.45).

For the year ended March 31, 2014, compensation cost for CAE's stock options of 3.7 million (2013 – 3.9 million) was recognized in the consolidated income statement with a corresponding credit to contributed surplus using the fair value method of accounting for awards that were granted since fiscal 2010.

The assumptions used for the purpose of the option calculations outlined in this note are presented below:

	2014	2013
Weighted average assumptions used in the Black-Scholes options pricing model:		
Weighted average share price	\$ 10.95	\$ 10.08
Exercise price	\$ 11.02	\$ 10.16
Dividend yield	1.83%	1.60%
Expected volatility	29.83%	33.56%
Risk-free interest rate	1.35%	1.29%
Expected option term	5 years	5 years
Weighted average fair value option granted	\$ 2.45	\$ 2.59

Expected volatility is estimated by considering historical average share price volatility over the option's expected term.

# Employee Stock Purchase Plan

The Company maintains an Employee Stock Purchase Plan (ESPP) to enable employees of the Company and its participating subsidiaries to acquire CAE common shares through regular payroll deductions or a lump-sum payment plus employer contributions. The Company and its participating subsidiaries match the first \$500 employee contribution and contribute \$1 for every \$2 of additional employee contributions, up to a maximum of 3% of the employee's base salary. The Company recorded compensation cost in the amount of \$5.7 million (2013 – \$5.6 million) in respect of employee contributions under the Plan.

# **Deferred Share Unit Plans**

The Company maintains a Deferred Share Unit (DSU) plan for executives, whereby an executive may elect to receive any cash incentive compensation in the form of deferred share units. The plan is intended to promote a greater alignment of interests between executives and the shareholders of the Company. A DSU is equal in value to one common share of the Company. The units are issued on the basis of the average closing board lot sale price per share of CAE common shares on the TSX during the last 10 days on which such shares traded prior to the date of issue. The units also accrue dividend equivalents payable in additional units in an amount equal to dividends paid on CAE common shares. DSUs mature upon termination of employment, whereupon an executive is entitled to receive a cash payment equal to the fair market value of the equivalent number of common shares, net of withholdings.

The Company also maintains a DSU plan for non-employee directors. A non-employee director holding less than the minimum holdings of common shares of the Company receives the Board retainer and attendance fees in the form of deferred share units. Minimum holdings means no less than the number of common shares or deferred share units equivalent in fair market value to three times the annual retainer fee payable to a director for service on the Board. A non-employee director holding no less than the minimum holdings of common shares may elect to participate in the plan in respect of half or all of his or her retainer and part or all of his or her attendance fees. The terms of the plan are essentially identical to the executive DSU Plan except that units are issued on the basis of the closing board lot sale price per share of CAE common shares on the TSX during the last day on which the common shares traded prior to the date of issue.

The Company records the cost of the DSU plans as a compensation expense and accrues its non-current liability in deferred gains and other non-current liabilities on the consolidated statement of financial position. The cost recorded in fiscal 2014 was \$4.3 million (2013 – \$0.9 million).

#### DSUs outstanding are as follows:

	2014	2013
DSUs outstanding, beginning of year	813,191	805,527
Units granted	102,735	97,457
Units redeemed	(374,969)	(104,807)
Dividends paid in units	10,976	15,014
DSUs outstanding, end of year	551,933	813,191
DSUs vested, end of the year	551,933	813,191

The intrinsic values of the DSUs amount to \$8.0 million at March 31, 2014 (2013 - \$8.1 million).

## Long-Term Incentive (LTI) – Deferred Share Unit Plan

The Company maintains a Long-Term Incentive Deferred Share Unit (LTI-DSU) plan for executives and senior management to promote a greater alignment of interests between executives and shareholders of the Company. A LTI-DSU is equal in value to one common share at a specific date. The LTI-DSUs are also entitled to dividend equivalents payable in additional units in an amount equal to dividends paid on CAE common shares. Eligible participants are entitled to receive a cash payment equivalent to the fair market value of the number of vested LTI-DSUs held upon any termination of employment. Upon termination of employment at retirement, unvested units continue to vest until November 30 of the year following the retirement date. For participants subject to section 409A of the United States Internal Revenue Code, vesting of unvested units takes place at the time of retirement.

The Plan stipulates that granted units vest equally over five years and that following a change of control, all unvested units vest immediately. The cost recorded in fiscal 2014 was \$11.0 million (2013 – \$3.0 million).

The Company entered into equity swap agreements to reduce its earnings exposure to the fluctuations in its share price (See Note 30).

LTI-DSUs outstanding are as follows:

	2014	2013
LTI-DSUs outstanding, beginning of year	2,265,712	2,431,314
Units granted	252,970	293,990
Units cancelled	(97,164)	(85,394)
Units redeemed	(505,712)	(421,170)
Dividends paid in units	39,479	46,972
LTI-DSUs outstanding, end of year	1,955,285	2,265,712
LTI-DSUs vested at end of year	1,678,942	1,917,003

The intrinsic values of the LTI-DSUs amount to \$24.4 million at March 31, 2014 (2013 - \$19.0 million).

# Long-Term Incentive – Restricted Share Unit Plans

The Company maintains Long-Term Incentive Performance Based Restricted Shares Unit (LTI-RSU) plans to enhance the Company's ability to attract and retain talented individuals and also to promote a greater alignment of interest between eligible participants and the Company's shareholders. The LTI-RSUs are share-based performance plans.

### Fiscal year 2008 Plan

LTI-RSUs granted pursuant to the plan vest after three years from their grant date as follows:

- (i) 100% of the units, if CAE shares have appreciated by a minimum annual compounded growth defined as the Bank of Canada 10-year risk-free rate of return on the grant date plus 350 basis points (3.50%) over the valuation period, or, in the case of pro-rated vesting, as of the end of the pro-ration period;
- (ii) 50% of the units if, based on the grant price, the closing average price on the common CAE shares has met or exceeded the performance of the companies listed on the Standard & Poor's Aerospace and Defence Index (S&P A&D index), adjusted for dividends, or, in the case of pro-rated vesting, as of the end of the pro-ration period.

Participants subject to loss of employment, other than voluntarily or for cause, are entitled to conditional pro-rata vesting. The cost recorded in fiscal 2014 was nil (2013 – \$0.3 million).

# Fiscal year 2011 Plan

In May 2010, the Company amended the fiscal year 2008 Plan for fiscal 2011 and subsequent years. LTI-RSUs granted pursuant to the revised plan vest over three years from their grant date as follows:

(i) One-sixth of the total number of granted units multiplied by a factor vests every year. The factor is calculated from the one-year Total Shareholder Return (TSR) relative performance of CAE's share price versus that of the S&P A&D index for the period April 1<sup>st</sup> to March 31<sup>st</sup>, immediately preceding each of the 1<sup>st</sup>, 2<sup>nd</sup>, and 3<sup>rd</sup> anniversary of the grant date, according to the following rule:

Annual TSR relative performance	Factor
1st Quartile (0 – 25th percentile)	-
2nd Quartile (26th – 50th percentile)	50% - 98%
3rd Quartile (51st – 75th percentile)	100% – 148%
4th Quartile (76th – 100th percentile)	150%

(ii) One-half of the total number of granted units multiplied by a factor vests in the final year. The factor is calculated from the three-year TSR relative performance of CAE's share price versus that of the companies listed on the S&P A&D index for the period April 1<sup>st</sup>, immediately preceding the grant date, to March 31<sup>st</sup>, immediately preceding the 3<sup>rd</sup> anniversary of the grant date, according to the same rule described in the table above.

Participants subject to loss of employment, other than voluntarily or for cause, are entitled to the units vested. The cost recorded in fiscal 2014 was \$7.4 million (2013 – \$0.8 million).

LTI-RSU units outstanding under all plans are as follows:

	Fiscal	Fiscal Year 2011 Plan		Year 2008 Plan
	2014	2013	2014	2013
LTI-RSUs outstanding, beginning of year	1,463,639	1,014,155	-	660,733
Units granted	495,198	593,410	-	-
Units cancelled	(464,284)	(138,924)	-	(5,954)
Units redeemed	(350,856)	(5,002)	-	(654,779)
LTI-RSUs outstanding, end of year	1,143,697	1,463,639	-	-
LTI-RSUs vested, end of year	765,788	1,060,397	-	-

The intrinsic values of the LTI-RSUs amount to \$10.1 million at March 31, 2014 (2013 - \$6.5 million).

# NOTE 25 – SUPPLEMENTARY CASH FLOWS INFORMATION

(amounts in millions)	2014	2013
Cash (used in) provided by non-cash working capital:		
Accounts receivable	\$ (14.3)	\$ (76.6)
Contracts in progress: assets	29.0	(1.8)
Inventories	(42.3)	(24.8)
Prepayments	(4.4)	(4.6)
Income taxes recoverable	6.0	(11.5)
Derivative financial assets	19.6	17.9
Accounts payable and accrued liabilities	(9.4)	8.2
Provisions	(22.6)	19.2
Income taxes payable	(1.4)	(0.1)
Contracts in progress: liabilities	40.6	12.4
Derivative financial liabilities	(29.6)	(22.9)
Changes in non-cash working capital	\$ (28.8)	\$ (84.6)

# **NOTE 26 – CONTINGENCIES**

In the normal course of operations, the Company is party to a number of lawsuits, claims and contingencies. Although it is possible that liabilities may be incurred in instances for which no accruals have been made, the Company does not believe that the ultimate outcome of these matters will have a material impact on its consolidated financial position.

# **NOTE 27 – COMMITMENTS**

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

(amounts in millions)	2014	2013
No later than 1 year	\$ 53.4	\$ 53.3
Later than 1 year and no later than 5 years	130.9	140.2
Later than 5 years	77.5	88.2
	\$ 261.8	\$ 281.7

Rental expenses recorded in the consolidated income statement amount to \$54.4 million (2013 - \$59.1 million).

# **Contractual purchase commitments**

The total contractual purchase commitments are as follows:

(amounts in millions)	Тс	otal
2015		12.2
2016 2017		5.3
2017		5.3
	\$ 2	22.8

### **Operating Lease Entitlements as a Lessor**

Future minimum lease payments receivable under non-cancellable operating leases are as follows:

(amounts in millions)	2014	2013
No later than 1 year	\$ 23.7	\$ 11.9
Later than 1 year and no later than 5 years	49.1	20.5
Later than 5 years	24.9	14.4
	\$ 97.7	\$ 46.8

### Joint ventures' commitments

The Company's total commitments to joint ventures that it has made but not recognized relating to its interests in joint ventures amount to \$3.2 million as at March 31, 2014.

### **NOTE 28 – CAPITAL RISK MANAGEMENT**

The Company's objectives when managing capital are threefold:

- (i) Optimize the Company's cost of capital;
- (ii) Maintain the Company's financial strength and credit quality;
- (iii) Provide the Company's shareholders with an appropriate rate of return on their investment.

The Company manages its capital structure and makes corresponding adjustments based on changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares, or use cash to reduce debt.

To accomplish its objectives stated above, the Company monitors its capital on the basis of the net debt to capital ratio. This ratio is calculated as net debt divided by the sum of the net debt and total equity. Net debt is calculated as total debt, including the short-term portion (as presented in the consolidated statement of financial position and including non-recourse debt) less cash and cash equivalents. Total equity comprises share capital, contributed surplus, accumulated other comprehensive (loss) income, retained earnings and non-controlling interests.

The level of debt versus equity in the capital structure is monitored, and the ratios are as follows:

(amounts in millions)	2014	2013
Total debt (Note 12)	\$ 1,168.5	\$ 1,073.4
Less: cash and cash equivalents	312.3	260.0
Net debt	\$ 856.2	\$ 813.4
Equity	\$ 1,482.2	\$ 1,146.4
Net debt: equity	37:63	42:58

The Company has certain debt agreements which require the maintenance of a certain level of capital. As at March 31, 2014, the Company is compliant with its financial covenants.

# **NOTE 29 – FAIR VALUE OF FINANCIAL INSTRUMENTS**

The fair value of a financial instrument is determined by reference to the available market information at the reporting date. When no active market exists for a financial instrument, the Company determines the fair value of that instrument based on valuation methodologies as discussed below. In determining assumptions required under a valuation model, the Company primarily uses external, readily observable market data inputs. Assumptions or inputs that are not based on observable market data incorporate the Company's best estimates of market participant assumptions, and are used when external data is not available. Counterparty credit risk and the fair values of the Company's own credit risk are taken into account in estimating the fair value of all financial assets and financial liabilities, including derivatives.

The following assumptions and valuation methodologies have been used to measure fair value of financial instruments:

- (i) The fair value of accounts receivable, contracts in progress, accounts payable and accrued liabilities approximate their carrying values due to their short-term maturities;
- (ii) The fair value of derivative instruments, including forward contracts, swap agreements and embedded derivatives with economic characteristics and risks that are not clearly and closely related to those of the host contract, are determined using valuation techniques and are calculated as the present value of the estimated future cash flows using an appropriate interest rate yield curve and foreign exchange rate. Assumptions are based on market conditions prevailing at each reporting date. Derivative instruments reflect the estimated amounts that the Company would receive or pay to settle the contracts at the reporting date;
- (iii) The fair value of the available-for-sale investment which does not have a readily available market value, is estimated using a discounted cash flow model, which includes some assumptions that are not supportable by observable market prices or rates;
- (iv) The fair value of non-current receivables are estimated based on discounted cash flows using current interest rates for instruments with similar terms and remaining maturities;
- (v) The fair value of provisions, long-term debt and non-current liabilities, including finance lease obligations and royalty obligations, are estimated based on discounted cash flows using current interest rates for instruments with similar terms and remaining maturities.

The carrying values and fair values of financial instruments, by class, are as follows at March 31, 2014:

#### (amounts in millions)

								Car	Fair Value			
	At FVTPL <sup>(1)</sup>		Available- for-Sale		Loans & Receivables			DDHR <sup>(2)</sup>	Total			
Financial assets												
Cash and cash equivalents	\$	312.3	\$	-	\$	-	\$	-	\$	312.3	\$	312.3
Accounts receivable		-		-		431.4 <sup>(3)</sup>		-		431.4		431.7
Contracts in progress: assets		-		-		256.4		-		256.4		256.4
Derivative financial assets		6.0		-		-		8.8		14.8		14.8
Other assets		24.1 <sup>(4)</sup>		1.5 <sup>(5)</sup>		133.5 <sup>(6)</sup>		-		159.1		152.8
	\$	342.4	\$	1.5	\$	821.3	\$	8.8	\$ f	1,174.0	\$	1,168.0

					Car	Fair Value		
			Other					
		At						
	F	VTPL (1)	Liabilities		DDHR <sup>(2)</sup>	Total		
Financial liabilities								
Accounts payable and accrued liabilities	\$	1.3	\$ 529.1 <sup>(7)</sup>	\$	-	\$ 530.4	\$ 532.3	
Total provisions		2.9	25.3		-	28.2	28.2	
Total long-term debt		-	1,173.2 <sup>(8)</sup>		-	1,173.2	1,251.9	
Other non-current liabilities		-	197.5 <sup>(9)</sup>		-	197.5	223.4	
Derivative financial liabilities		9.7	-		33.3	43.0	43.0	
	\$	13.9	\$ 1,925.1	\$	33.3	\$ 1,972.3	\$ 2,078.8	

<sup>(1)</sup> FVTPL: Fair value through profit and loss.

<sup>(2)</sup> DDHR: Derivatives designated in a hedge relationship.

<sup>(3)</sup> Includes trade receivables, accrued receivables and certain other receivables.

(4) Represents restricted cash.

<sup>(5)</sup> Represents the Company's portfolio investment.

<sup>(6)</sup> Includes non-current receivables and advances.

(7) Includes trade accounts payable, accrued liabilities, interest payable, certain payroll-related liabilities and current royalty obligations.

<sup>(8)</sup> Excludes transaction costs.

<sup>(9)</sup> Includes non-current royalty obligations and other non-current liabilities.

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# The carrying values and fair values of financial instruments, by class, were as follows at March 31, 2013:

#### (amounts in millions)

							Ca	Fair Value		
	At A FVTPL <sup>(1)</sup>		Available- for-Sale		Loans & Receivables		DDHR <sup>(2)</sup>	Total		
Financial assets										
Cash and cash equivalents	\$ 260.0	\$	-	\$	-	\$	-	\$ 260.0	\$ 26	0.0
Accounts receivable	-		-		384.1 <sup>(3)</sup>		-	384.1	38	34.1
Contracts in progress: assets	-		-		265.6		-	265.6	26	65.6
Derivative financial assets	5.4		-		-		10.0	15.4	1	5.4
Other assets	4.1 <sup>(4)</sup>		1.3 <sup>(5)</sup>		105.9 <sup>(6)</sup>		-	111.3	11	9.6
	\$ 269.5	\$	1.3	\$	755.6	\$	10.0	\$ 1,036.4	\$ 1,04	4.7

			Ca	Carrying Value				
		Other						
	At	Financial						
	FVTPL <sup>(1</sup>	) Liabilities	DDHR <sup>(2)</sup>	Total				
Financial liabilities								
Accounts payable and accrued liabilities	\$ -	\$ 501.0 <sup>(7)</sup>	\$ -	\$ 501.0	\$ 501.0			
Total provisions	-	29.7	-	29.7	29.7			
Total long-term debt	-	1,078.6 <sup>(8)</sup>	-	1,078.6	1,117.3			
Other non-current liabilities	-	192.5 <sup>(9)</sup>	-	192.5	192.5			
Derivative financial liabilities	5.5	-	14.6	20.1	20.1			
	\$ 5.5	\$ 1,801.8	\$ 14.6	\$ 1,821.9	\$ 1,860.6			

 $^{(1)}$  FVTPL: Fair value through profit and loss.

<sup>(2)</sup> DDHR: Derivatives designated in a hedge relationship.

<sup>(3)</sup> Includes trade receivables, accrued receivables and certain other receivables.

<sup>(4)</sup> Represents restricted cash.

<sup>(5)</sup> Represents the Company's portfolio investments.

<sup>(6)</sup> Includes non-current receivables and advances.

(7) Includes trade accounts payable, accrued liabilities, interest payable, certain payroll-related liabilities and current royalty obligations.

<sup>(8)</sup> Excludes transaction costs.

<sup>(9)</sup> Includes non-current royalty obligations and other non-current liabilities.

The Company did not elect to voluntarily designate any financial instruments at FVTPL; moreover, there have not been any changes to the classification of the financial instruments since inception.

As part of its financing transactions, the Company, through its subsidiaries, has pledged certain financial assets including cash and cash equivalents, accounts receivable and other assets. As at March 31, 2014, the aggregate carrying value of these pledged financial assets amounted to \$149.2 million (2013 – \$55.8 million).

### Fair value hierarchy

The fair value hierarchy reflects the significance of the inputs used in making the measurements and has the following levels:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices);

Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Each type of fair value is categorized based on the lowest level input that is significant to the fair value measurement in its entirety.

The following table presents the financial instruments, by class, which are recognized at fair value in the statement of financial position:

(amounts in millions)					2014				2013
		Level 2	L	evel 3	Total	Level 2	L	evel 3	Total
Financial assets									
At FVTPL									
Cash and cash equivalents	\$	312.3	\$	-	\$ 312.3	\$ 260.0	\$	-	\$ 260.0
Restricted cash		24.1		-	24.1	4.1		-	4.1
Forward foreign currency contracts		2.0		-	2.0	4.7		-	4.7
Embedded foreign currency derivatives		1.4		-	1.4	0.7		-	0.7
Equity swap agreements		2.6		-	2.6	-		-	-
Available-for-sale		-		1.5	1.5	-		1.3	1.3
Derivatives designated in a hedge relationship									
Forward foreign currency contracts		2.1		-	2.1	4.6		-	4.6
Foreign currency swap agreements		6.7		-	6.7	5.4		-	5.4
	\$	351.2	\$	1.5	\$ 352.7	\$ 279.5	\$	1.3	\$ 280.8
Financial liabilities									
At FVTPL									
Accounts payable and accrued liabilities	\$	-	\$	1.3	\$ 1.3	\$ -	\$	-	\$ -
Contingent liabilities arising on business		-		2.9	2.9	-		-	-
Forward foreign currency contracts		9.4		-	9.4	3.4		-	3.4
Embedded foreign currency derivatives		0.3		-	0.3	1.8		-	1.8
Equity swap agreements		-		-	-	0.3		-	0.3
Derivatives designated in a hedge relationship									
Forward foreign currency contracts		29.6		-	29.6	6.8		-	6.8
Foreign currency swap agreements		-		-	-	2.7		-	2.7
Interest rate swap agreements		3.7		-	 3.7	 5.1		-	 5.1
	\$	43.0	\$	4.2	\$ 47.2	\$ 20.1	\$	-	\$ 20.1

# Changes in Level 3 financial instruments are as follows:

(amounts in millions)	2014	2013
Balance, beginning of year	\$ 1.3	\$ 1.3
Total realized and unrealized (losses) gains:		
Included in income	-	-
Included in OCI	0.2	-
Issued and settled	(4.2)	-
Balance, end of year	\$ (2.7)	\$ 1.3

# Level 3 input sensitivity analysis

For the Company's contingent liabilities arising on business combination, the determination of the discount rate and the expected future cash flows has the most significant impact on the valuation. A reasonably possible 1% increase/decrease in the discount rate or a 10% decrease/increase in the expected future cash flows would not have a significant impact on the Company's net income.

## Fair value hierarchy of items at amortized cost

The following table presents the fair value hierarchy of assets and liabilities carried at amortized cost but for which fair value is disclosed:

(amounts in millions)			2014
	Level 2	Level 3	Tota
Financial assets			
Accounts receivable	\$ -	\$ 431.7	\$ 431.7
Contracts in progress	-	256.4	256.4
Other assets			
Investment in finance leases	38.4	-	38.4
Other	-	88.8	88.8
	\$ 38.4	\$ 776.9	\$ 815.3
Financial liabilities			
Accounts payable and accrued liabilities	\$ -	\$ 532.3	\$ 532.3
Provisions	-	28.2	28.2
Long-term debt	1,251.9	-	1,251.9
Other liabilities	-	223.4	223.4
	\$ 1,251.9	\$ 783.9	\$ 2,035.8

# NOTE 30 - FINANCIAL RISK MANAGEMENT

Due to the nature of the activities that the Company carries out and as a result of holding financial instruments, the Company is exposed to credit risk, liquidity risk and market risk, including foreign currency risk and interest rate risk. The Company's exposure to credit risk, liquidity risk and market risk is managed within risk management parameters approved by the board of directors. These risk management parameters remain unchanged since the previous period, unless otherwise indicated.

### **Credit risk**

Credit risk is defined as the Company's exposure to a financial loss if a debtor fails to meet its obligations in accordance with the terms and conditions of its arrangements with the Company. The Company is exposed to credit risk on its accounts receivable and certain other assets through its normal commercial activities. The Company is also exposed to credit risk through its normal treasury activities on its cash and cash equivalents and derivative financial assets.

Credit risks arising from the Company's normal commercial activities are managed in regards to customer credit risk. An allowance for doubtful accounts is established when there is a reasonable expectation that the Company will not be able to collect all amounts due according to the original terms of the receivables (See Note 4). When a trade receivable is uncollectible, it is written-off against the allowance for doubtful accounts. Subsequent recoveries of amounts previously written-off are recognized in income.

The Company's customers are mainly established companies with publicly available credit ratings and government agencies, which facilitates risk monitoring. In addition, the Company typically receives substantial non-refundable advance payments for construction contracts. The Company closely monitors its exposure to major airlines in order to mitigate its risk to the extent possible. Furthermore, the Company's trade receivables are not concentrated with specific customers but are held with a wide range of commercial and government organizations. As well, the Company's credit exposure is further reduced by the sale of certain of its accounts receivable and contracts in progress assets to third-party financial institutions for cash consideration on a non-recourse basis (current financial assets program). The Company does not hold any collateral as security. The credit risk on cash and cash equivalents is mitigated by the fact that they are in place with a diverse group of major North American and European financial institutions.

The Company is exposed to credit risk in the event of non-performance by counterparties to its derivative financial instruments. The Company uses several measures to minimize this exposure. First, the Company enters into contracts with counterparties that are of high credit quality. The Company signed *International Swaps & Derivatives Association, Inc. (ISDA)* Master Agreements with the majority of counterparties with whom it trades derivative financial instruments. These agreements make it possible to offset when a contracting party defaults on the agreement, for each of the transactions covered by the agreement and in force at the time of default. Also, collateral or other security to support derivative financial instruments subject to credit risk can be requested by the Company or its counterparties (or both parties, if need be) when the net balance of gains and losses on each transaction exceeds a threshold defined in the ISDA Master Agreement. Finally, the Company monitors the credit standing of counterparties on a regular basis to help minimize credit risk exposure.

The carrying amounts presented in Note 4 and Note 29 represent the maximum exposure to credit risk for each respective financial asset as at the relevant dates.

# Liquidity risk

Liquidity risk is defined as the potential that the Company cannot meet its cash obligations as they become due.

The Company manages this risk by establishing cash forecasts, as well as long-term operating and strategic plans. The management of consolidated liquidity requires a regular monitoring of expected cash inflows and outflows which is achieved through a forecast of the Company's consolidated liquidity position, for efficient use of cash resources. Liquidity adequacy is assessed in view of seasonal needs, growth requirements and capital expenditures, and the maturity profile of indebtedness, including off-balance sheet obligations. The Company manages its liquidity risk to maintain sufficient liquid financial resources to fund its operations and meet its commitments and obligations. In managing its liquidity risk, the Company has access to a revolving unsecured credit facility of US\$550.0 million, with an option, subject to the lender's consent, to increase to a total amount of up to US\$850.0 million. As well, the Company has agreements to sell certain of its accounts receivable and contracts in progress assets for an amount of up to \$150.0 million (current financial assets program). As at March 31, 2014, \$79.5 million (2013 – \$88.6 million) of specific accounts receivable and \$4.2 million (2013 – \$3.1 million) of contracts in progress assets were sold to financial institutions pursuant to these agreements. Proceeds were net of \$1.1 million in fees (2013 – \$1.6 million). The Company also regularly monitors any financing opportunities to optimize its capital structure and maintain appropriate financial flexibility.

The following tables present a maturity analysis based on contractual maturity date, of the Company's financial liabilities based on expected cash flows. Cash flows from derivatives presented either as derivative assets or liabilities have been included, as the Company manages its derivative contracts on a gross basis. The amounts are the contractual undiscounted cash flows. All amounts contractually denominated in foreign currency are presented in Canadian dollar equivalent amounts using the period-end spot rate except as otherwise stated:

As at March 31, 2014	Carryi	ing	Cont	ractual	0-12		13-24		25-36		37-48		49-60		
(amounts in millions)	Amou	unt	Cash Flows Months		Months Months			Nonths	M	/lonths	N	Nonths	The	reafter	
Non-derivative financial															
liabilities															
Accounts payable															
and accrued liabilities (1)	\$ 53	0.4	\$	530.4	\$ 530.4	\$	-	\$	-	\$	-	\$	-	\$	-
Total provisions	2	8.2		28.2	22.2		3.0		0.4		0.4		-		2.2
Total long-term debt (2)	1,17	3.2		1,764.1	102.0		100.7		156.2		89.7		127.0		1,188.5
Other non-current liabilities (3) (4)	19	7.5		390.8	-		35.1		13.6		16.1		17.3		308.7
	\$ 1,92	9.3	\$	2,713.5	\$ 654.6	\$	138.8	\$	170.2	\$	106.2	\$	144.3	<b>\$</b> 1	,499.4
Derivative financial															
instruments															
Forward foreign															
currency contracts (4)	\$ 3	4.9													
Outflow			\$	1,215.2	\$ 870.1	\$	233.7	\$	41.9	\$	43.2	\$	19.6	\$	6.7
Inflow			(	1,179.5)	(850.0)		(222.8)		(40.4)		(40.9)		(19.0)		(6.4)
Swap derivatives on total															
long-term debt <sup>(5)</sup>	(;	3.0)													
Outflow				121.4	15.4		15.5		14.8		13.8		9.8		52.1
Inflow				(124.1)	(14.8)		(15.4)		(15.4)		(14.7)		(10.2)		(53.6)
Equity swap agreement	(2	2.6)		(2.6)	(2.6)		-		-		-		-		-
	\$ 2	9.3	\$	30.4	\$ 18.1	\$	11.0	\$	0.9	\$	1.4	\$	0.2	\$	(1.2)
	\$ 1,95	8.6	\$	2,743.9	\$ 672.7	\$	149.8	\$	171.1	\$	107.6	\$	144.5	\$ 1	,498.2

<sup>(1)</sup> Includes trade accounts payable, accrued liabilities, interest payable and certain payroll-related liabilities.

<sup>(2)</sup> Contractual cash flows include contractual interest and principal payments related to debt obligations and excludes transaction costs.

<sup>(3)</sup> Includes non-current royalty obligations and other non-current liabilities.

(4) Includes forward foreign currency contracts, but excludes all embedded derivatives, either presented as derivative liabilities or derivative assets.

Outflows and inflows are presented in CAD equivalent using the contractual forward foreign currency rate.

<sup>(5)</sup> Includes interest rate swap and cross currency swaps designated as cash flow hedges either presented as derivative liabilities or derivative assets.

As at March 31, 2013	Ca	rrying	Con	Contractual		0-12		13-24		25-36	37-48		49-60			
(amounts in millions)	Ar	nount	Cash Flows Months		Months	Months Month		Months	onths Months		Months		Thereafter			
Non-derivative financial																
liabilities																
Accounts payable and																
accrued liabilities (1)	\$	501.0	\$	501.0	\$	501.0	\$	-	\$	-	\$	-	\$	-	\$	-
Total provisions		29.7		30.1		26.5		1.2		1.7		0.4		0.3		-
Total long-term debt <sup>(2)</sup>	1,	078.6		1,555.5		108.7		90.1		83.0		133.9		69.8	1	,070.0
Other non-current liabilities (3)		192.5		396.7		-		15.3		31.5		13.4		15.9		320.6
	\$1,	801.8	\$ 2	2,483.3	\$	636.2	\$	106.6	\$	116.2	\$	147.7	\$	86.0	\$1	,390.6
Derivative financial																
instruments																
Forward foreign																
currency contracts (4)	\$	0.9														
Outflow			\$	682.3	\$	519.4	\$	64.2	\$	56.3	\$	18.9	\$	22.2	\$	1.3
Inflow				(681.6)		(520.2)		(63.5)		(55.9)		(18.8)		(22.0)		(1.2)
Swap derivatives on total																
long-term debt <sup>(5)</sup>		2.4														
Outflow				131.3		13.9		14.5		14.4		13.8		13.0		61.7
Inflow				(127.0)		(12.6)		(13.8)		(14.3)		(14.2)		(13.5)		(58.6)
Equity swap agreement		0.3		0.3		0.3		-		-		-		-		-
	\$	3.6	\$	5.3	\$	0.8	\$	1.4	\$	0.5	\$	(0.3)	\$	(0.3)	\$	3.2
	\$1,	805.4	\$ 1	2,488.6	\$	637.0	\$	108.0	\$	116.7	\$	147.4	\$	85.7	\$ 1	,393.8

<sup>(1)</sup> Includes trade accounts payable, accrued liabilities, interest payable and certain payroll-related liabilities.

(2) Contractual cash flows include contractual interest and principal payments related to debt obligations and excludes transaction costs.

<sup>(3)</sup> Includes non-current royalty obligations and other non-current liabilities.

(4) Includes forward foreign currency contracts, but excludes all embedded derivatives, either presented as derivative liabilities or derivative assets.

Outflows and inflows are presented in CAD equivalent using the contractual forward foreign currency rate.

<sup>(5)</sup> Includes interest rate swap and cross currency swap contracts either designated as cash flow hedges or as fair value hedges of long-term debt either presented as derivative liabilities or derivative assets.

# Market risk

Market risk is defined as the Company's exposure to a gain or a loss in the value of its financial instruments as a result of changes in market prices, whether those changes are caused by factors specific to the individual financial instruments or its issuer, or factors affecting all similar financial instruments traded in the market. The Company is mainly exposed to foreign currency risk and interest rate risk.

Derivative instruments are utilized by the Company to manage market risk against the volatility in foreign exchange rates, interest rates and share-based payments in order to minimize their impact on the Company's results and financial position. The Company's policy is not to utilize any derivative financial instruments for trading or speculative purposes.

### Foreign currency risk

Foreign currency risk is defined as the Company's exposure to a gain or a loss in the value of its financial instruments as a result of fluctuations in foreign exchange rates. The Company is exposed to foreign exchange rate variability primarily in relation to certain sale commitments, expected purchase transactions and debt denominated in a foreign currency, as well as on the net investment from its foreign operations which have functional currencies other than the Canadian dollar (in particular the U.S. dollar (USD), euro ( $\in$ ) and British pound (GBP or £)). In addition, these operations have exposure to foreign exchange rates primarily through cash and cash equivalents and other working capital accounts denominated in currencies other than their functional currencies.

The Company also mitigates foreign currency risks by having its foreign operations transact in their functional currency for material procurement, sale contracts and financing activities.

The Company uses forward foreign currency contracts and foreign currency swap agreements to manage the Company's exposure from transactions in foreign currencies and to synthetically modify the currency of exposure of certain financial position items. These transactions include forecasted transactions and firm commitments denominated in foreign currencies.

The consolidated forward foreign currency contracts outstanding are as follows:

(amounts in millions, except average rate)		2014		2013
	Notional	Average	Notional	Average
Currencies (sold/bought)	Amount <sup>(1)</sup>	Rate	Amount (1)	Rate
USD/CDN				
Less than 1 year	\$ 462.6	0.93	\$ 560.3	0.98
Between 1 and 3 years	126.1	0.94	80.8	0.98
Between 3 and 5 years	20.8	0.95	18.7	0.98
Over 5 years	6.6	0.94	1.8	0.97
CDN/EUR				
Less than 1 year	29.8	1.52	17.1	1.32
Between 1 and 3 years	10.2	1.40	-	-
Between 3 and 5 years	-	-	7.7	1.40
EUR/CDN				
Less than 1 year	56.9	0.68	53.3	0.75
Between 1 and 3 years	39.4	0.72	22.3	0.77
Between 3 and 5 years	3.0	0.73	10.3	0.72
EUR/USD				
Less than 1 year	62.6	0.72	55.9	0.75
GBP/CDN				
Less than 1 year	37.2	0.59	47.7	0.63
Between 1 and 3 years	23.2	0.61	26.6	0.62
Between 3 and 5 years	0.2	0.61	1.4	0.62
CDN/GBP				
Less than 1 year	16.6	1.82	15.3	1.56
Between 1 and 3 years	4.8	1.74	0.6	1.60
CDN/USD				
Less than 1 year	80.5	1.11	101.7	1.03
Between 1 and 3 years	14.7	1.10	14.9	1.11
Between 3 and 5 years	-	-	0.3	1.08
GBP/USD				
Less than 1 year	41.8	0.62	15.9	0.67
Between 1 and 3 years	1.4	0.65	11.5	0.65
Between 3 and 5 years	14.5	0.65	12.7	0.65
USD/EUR				
Less than 1 year	8.3	1.37	18.6	1.31
SEK/USD				
Less than 1 year	4.4	6.61	3.7	6.56
Between 1 and 3 years	36.4	6.65	22.1	6.68
Other currencies				
Less than 1 year	64.6	-	33.5	-
Between 1 and 3 years	21.2	-	2.3	-
Between 3 and 5 years	25.4	-	8.8	-
Total	\$ 1,213.2		\$ 1,165.8	

<sup>(1)</sup> Exchange rates as at the end of the respective fiscal years were used to translate amounts in foreign currencies.

The Company has entered into foreign currency swap agreements related to its June 2007 senior collateralized financing, to convert a portion of the USD-denominated debt into GBP to finance its civil aviation training centre in the United Kingdom. The Company designated two USD to GBP foreign currency swap agreements as cash flow hedges with outstanding notional amounts of US\$0.4 million (£0.2 million) (2013 – US\$1.8 million (£0.9 million)) and US\$17.0 million (£8.5 million) (2013 – US\$17.0 million (£8.5 million)), amortized in accordance with the repayment schedule of the debt until June 2014 and June 2018 respectively.

In fiscal 2013, the Company entered into interest-only cross currency swap agreements related to its multi-tranche private placement debt issued in December 2012, to effectively fix the USD-denominated interest cash flows in CAD equivalent. The Company designated two USD to CAD interest-only currency swap agreements as cash flow hedges with outstanding notional amounts of US\$127.0 million (\$130.5 million) (2013 – US\$127.0 million [\$130.5 million]) and US\$98.0 million (\$100.7 million) (2013 – US\$127.0 million [\$130.5 million]) corresponding to the two tranches of the private placement until December 2024 and December 2027 respectively.

The Company's foreign currency hedging programs are typically unaffected by changes in market conditions, as related derivative financial instruments are generally held until their maturity, consistent with the objective to fix currency rates on the hedged item.

#### Foreign currency risk sensitivity analysis

The following table presents the Company's exposure to foreign currency risk of financial instruments and the pre-tax effects on net income and OCI as a result of a reasonably possible strengthening of 5% in the relevant foreign currency against the Canadian dollar as at March 31. This analysis assumes all other variables remain constant.

(amounts in millions)		USD		€		GBP					
		Net				Net			Net		
	Income			OCI	Ir	OCI	Ir	come		OCI	
2014	\$	(6.4)	\$	(19.3)	\$	3.4	\$ (2.0)	\$	(0.1)	\$	(0.2)
2013	\$	(1.2)	\$	(20.6)	\$	1.4	\$ (1.6)	\$	(0.2)	\$	(2.8)

A reasonably possible weakening of 5% in the relevant foreign currency against the Canadian dollar would have an opposite impact on pre-tax income and OCI.

### Interest rate risk

Interest rate risk is defined as the Company's exposure to a gain or a loss to the value of its financial instruments as a result of fluctuations in interest rates. The Company bears some interest rate fluctuation risk on its floating rate long-term debt and some fair value risk on its fixed interest long-term debt. The Company mainly manages interest rate risk by fixing project-specific floating rate debt in order to reduce cash flow variability. The Company has a floating rate debt through its revolving unsecured credit facility and other asset-specific floating rate debts. A mix of fixed and floating interest rate debt is sought to reduce the net impact of fluctuating interest rates. Derivative financial instruments used to synthetically convert interest rate exposures are mainly interest rate swap agreements.

As at March 31, 2014, the Company has entered into eight interest rate swap agreements with seven different financial institutions to mitigate these risks for a total notional value of \$36.0 million (2013 – \$36.4 million). After considering these swap agreements, as at March 31, 2014, 84% (2013 – 83%) of the long-term debt bears fixed interest rates.

The Company's interest rate hedging programs are typically unaffected by changes in market conditions, as related derivative financial instruments are generally held until their maturity to establish asset and liability management matching, consistent with the objective to reduce risks arising from interest rate movements. As a result, the changes in variable interest rates do not have a significant impact on net income and OCI.

### Interest rate risk sensitivity analysis

In fiscal 2014 and fiscal 2013, a 1% increase/decrease in interest rates would not have a significant impact on the Company's net income and OCI assuming all other variables remained constant.

## Hedge of share-based payments cost

The Company has entered into equity swap agreements with two major Canadian financial institutions to reduce its income exposure to fluctuations in its share price relating to the DSU and LTI-DSU programs. Pursuant to the agreement, the Company receives the economic benefit of dividends and share price appreciation while providing payments to the financial institutions for the institution's cost of funds and any share price depreciation. The net effect of the equity swaps partly offset movements in the Company's share price impacting the cost of the DSU and LTI-DSU programs and is reset quarterly. As at March 31, 2014, the equity swap agreements covered 2,400,000 common shares (2013 – 2,706,816) of the Company.

# Hedge of net investments in foreign operations

As at March 31, 2014, the Company has designated a portion of its senior notes totalling US\$417.8 million (2013 – US\$417.8 million) and a portion of the sale lease back obligation totalling US\$16.1 million (2013 – US\$17.9 million) as a hedge of its net investments in foreign operations. Gains or losses on the translation of the designated portion of its senior notes are recognized in OCI to offset any foreign exchange gains or losses on translation of the financial statements of foreign operations.

## Letters of credit and guarantees

As at March 31, 2014, the Company had outstanding letters of credit and performance guarantees in the amount of \$191.4 million (2013 – \$198.7 million) issued in the normal course of business. These guarantees are issued mainly under the Revolving Term Credit Facility as well as the Performance Securities Guarantee (PSG) account provided by Export Development Corporation (EDC) and under other standby facilities available to the Company through various financial institutions.

The advance payment guarantees are related to progress/milestone payments made by the Company's customers and are reduced or eliminated upon delivery of the product. The contract performance guarantees are linked to the completion of the intended product or service rendered by the Company and to the customer's requirements. It represents 10% to 20% of the overall contract amount. The customer releases the Company from these guarantees at the signing of a certificate of completion. The letter of credit for the lease obligation provides credit support for the benefit of the owner participant on a sale and leaseback transaction and varies according to the payment schedule of the lease agreement.

(amounts in millions)	2014	2013
Advance payment	\$ 40.6	\$ 59.0
Contract performance	31.2	14.7
Lease obligation	26.7	24.2
Financial obligations	81.9	93.1
Other	11.0	7.7
	\$ 191.4	\$ 198.7

### Sale and leaseback transactions

For certain sale and leaseback transactions, the Company has agreed to guarantee the residual value of the underlying equipment in the event that the equipment is returned to the lessor and the net proceeds of any eventual sale do not cover the guaranteed amount. The maximum amount of exposure is \$14.5 million (2013 – \$14.5 million), of which \$9.6 million matures in fiscal year 2020 and \$4.9 million in fiscal year 2023. Of this amount, as at March 31, 2014, \$12.1 million is recorded as a deferred gain (2013 - \$12.4 million).

### Indemnifications

In certain instances when the Company sells businesses, it may retain certain liabilities for known exposures and provide indemnification to the buyer with respect to future claims for certain unknown liabilities that exist, or arise from events occurring, prior to the sale date, including liabilities for taxes, legal matters, environmental exposures, product liability, and other obligations. The terms of the indemnifications vary in duration, from one to two years for certain types of indemnities, terms for tax indemnifications that are generally aligned to the applicable statute of limitations for the jurisdiction in which the divestiture occurred, and terms for environmental liabilities that typically do not expire. The maximum potential future payments that the Company could be required to make under these indemnifications are either contractually limited to a specified amount or unlimited. The Company believes that other than the liabilities already accrued, the maximum potential future payments that it could be required to make under these indemnifications are not determinable at this time, as any future payments would be dependent on the type and extent of the related claims, and all available defences, which cannot be estimated. However, historically, costs incurred to settle claims related to these indemnifications have not been material to the Company's consolidated financial position, net income or cash flows.

# NOTE 31 - OPERATING SEGMENTS AND GEOGRAPHIC INFORMATION

The Company elected to organize its businesses based principally on products and services. Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The Company manages operations through its five segments (see Note 1).

## **Results by segment**

The profitability measure employed by the Company for making decisions about allocating resources to segments and assessing segment performance is operating profit (hereinafter referred to as segment operating income). The accounting principles used to prepare the information by operating segments are the same as those used to prepare the Company's consolidated financial statements. Transactions between operating segments are mainly simulator transfers from the SP/C segment to the TS/C segment, which are recorded at cost. The method used for the allocation of assets jointly used by operating segments and costs and liabilities jointly incurred (mostly corporate costs) between operating segments is based on the level of utilization when determinable and measurable, otherwise the allocation is based on a proportion of each segment's cost of sales.

Year ended March 31, 2014										
(amounts in millions)		TS/C	SP/C	Civil	SP/M	TS/M		Military	NCM	Total
External revenue	\$	715.3	\$ 461.4	\$ 1,176.7	\$ 529.3	\$ 292.7	\$	822.0	\$ 116.2	\$ 2,114.9
Depreciation and amortization										
Property, plant and equipment		80.9	4.7	85.6	7.3	3.6		10.9	3.0	99.5
Intangible and other assets		17.4	7.5	24.9	9.9	21.6		31.5	11.2	67.6
Impairment and reversal of impairment										
of non-financial assets (Note 20)		0.6	-	0.6	-	-		-	-	0.6
Write-downs and reversals of										
write-downs of inventories (Note 5)		-	0.2	0.2	0.1	0.1		0.2	-	0.4
Write-downs and reversals of										
write-downs of accounts receivable		0.9	0.3	1.2	2.6	0.3		2.9	(0.1)	4.0
After tax share in profit of equity										
accounted investees		18.7	-	18.7	(0.2)	11.5		11.3	-	30.0
Segment operating income		96.3	83.5	179.8	77.4	30.4		107.8	4.2	291.8
	-						-			
Year ended March 31, 2013										
(amounts in millions)		TS/C	SP/C	Civil	SP/M	TS/M		Military	NCM	Total
External revenue	\$	659.8	\$ 456.8	\$ 1,116.6	\$ 562.5	\$ 244.0	\$	806.5	\$ 112.1	\$ 2,035.2
Depreciation and amortization										
Property, plant and equipment		74.5	4.6	79.1	8.4	3.7		12.1	2.7	93.9
Intangible and other assets		18.0	4.0	22.0	6.9	10.9		17.8	9.0	48.8
Write-downs and reversals of										
write-downs of inventories (Note 5)		-	(0.3)	(0.3)	(0.2)	(0.1)		(0.3)	0.4	(0.2)
Write-downs and reversals of										
write-downs of accounts receivable		3.0	0.3	3.3	0.2	-		0.2	0.5	4.0
After tax share in profit of equity										
accounted investees		14.2	-	14.2	1.5	4.4		5.9	-	20.1
Segment operating income		100.7	88.2	188.9	80.0	27.4		107.4	6.4	302.7

# **Operating profit**

The following table provides a reconciliation between total segment operating income and operating profit:

(amounts in millions)	 2014	 2013
Total segment operating income	\$ 291.8	\$ 302.7
Restructuring, integration and acquisition costs (Note 22)	-	(68.7)
Operating profit	\$ 291.8	\$ 234.0

Capital expenditures which consist of additions to non-current assets (other than financial instruments and deferred tax assets), by segment are as follows:

(amounts in millions)	2014	20	)13
TS/C	\$ 137.5	\$91	1.2
SP/C	31.2	25	5.3
SP/M	22.3	31	1.3
TS/M	20.0	14	4.5
NCM	16.5	12	2.6
Total capital expenditures	\$ 227.5	\$ 174	4.9

## Assets and liabilities employed by segment

The Company uses assets employed and liabilities employed to assess resources allocated to each segment. Assets employed include accounts receivable, contracts in progress, inventories, prepayments, property, plant and equipment, intangible assets, investment in equity accounted investees, derivative financial assets and other assets. Liabilities employed include accounts payable and accrued liabilities, provisions, contracts in progress, deferred gains and other non-current liabilities and derivative financial liabilities.

Assets and liabilities employed by segment are reconciled to total assets and liabilities as follows:

(amounts in millions)	2014	2013
Assets employed		
TS/C	\$ 1,946.6	\$ 1,697.6
SP/C	417.7	326.8
SP/M	584.5	579.1
TS/M	403.7	303.6
NCM	272.4	249.4
Assets not included in assets employed	611.8	534.8
Total assets	\$ 4,236.7	\$ 3,691.3
Liabilities employed		
TS/C	\$ 243.5	\$ 232.9
SP/C	344.5	270.4
SP/M	229.6	253.0
TS/M	191.3	151.6
NCM	50.0	50.2
Liabilities not included in liabilities employed	1,695.6	1,586.8
Total liabilities	\$ 2,754.5	\$ 2,544.9

## Geographic information

The Company markets its products and services globally. Sales are attributed to countries based on the location of customers. Non-current assets other than financial instruments and deferred tax assets are attributed to countries based on the location of the assets.

(amounts in millions)	2014	2013
Revenue from external customers		
Canada	\$ 174.2	\$ 205.3
United States	665.3	617.8
United Kingdom	256.9	236.8
Germany	71.5	71.2
Other European countries	374.6	320.5
United Arab Emirates	67.5	49.2
China	139.5	156.8
Other Asian countries	181.7	198.1
Australia	79.9	91.0
Other countries	103.8	88.5
	\$ 2,114.9	\$ 2,035.2
(amounts in millions)	2014	2013
Non-current assets other than financial instruments and deferred tax assets		
Canada	\$ 775.9	\$ 600.5
United States	715.9	614.5
Brazil	82.9	83.4
United Kingdom	335.6	285.8
Luxembourg	168.6	144.4
Netherlands	128.0	96.8
Netherlands Other European countries	128.0 300.7	
		266.0
Other European countries	300.7	96.8 266.0 47.7 95.6

# **NOTE 32 – RELATED PARTY RELATIONSHIPS**

The following table includes principal investments which significantly impact the results or assets of the Company:

#### Investments in subsidiaries consolidated in the Company's financial statements:

		% equity interest	% equity interest
Name	Country of incorporation	2014	2013
7320701 Canada Inc.	Canada	100.0%	100.0%
8218765 Canada Inc	Canada	100.0%	100.0%
BGT BioGraphic Technologies Inc.	Canada	-	100.0%
CAE (UK) PLC	United Kingdom	100.0%	100.0%
CAE (US) Inc.	United States	100.0%	100.0%
CAE (US) LLC	United States	100.0%	100.0%
CAE Aircrew Training Services PLC	United Kingdom	77.9%	77.9%
CAE Australia Pty Ltd.	Australia	100.0%	100.0%
CAE Aviation Training B.V.	Netherlands	100.0%	100.0%
CAE Aviation Training Chile Limitada	Chile	100.0%	100.0%
CAE Aviation Training International Ltd.	Mauritius	100.0%	100.0%
CAE Aviation Training Peru S.A.	Peru	100.0%	100.0%
CAE Beyss Grundstücksgesellschaft mbH	Germany	100.0%	100.0%
CAE Brunei Multi Purpose Training Centre Sdn Bhd	Brunei	60.0%	60.0%
CAE Center Amsterdam B.V.	Netherlands	100.0%	100.0%
CAE Center Brussels N.V.	Belgium	100.0%	100.0%
CAE China Support Services Company Limited	China	100.0%	100.0%

CAE Civil Aviation Training Solutions, Inc.	United States	100.0%	100.0%
CAE Delaware Buyco Inc.	United States	100.0%	100.0%
CAE Dubai L.L.C.	Dubai	49.0%	-
CAE Electronik GmbH	Germany	100.0%	100.0%
CAE Engineering Korlátolt Felelősségű Társaság	Hungary	100.0%	100.0%
CAE Euroco S.à r.l.	Luxembourg	100.0%	100.0%
CAE Flight & Simulator Services Sdn. Bhd.	Malaysia	100.0%	100.0%
CAE Flight and Simulator Services Korea, Ltd.	Korea	100.0%	-
CAE Flight Solutions USA Inc.	United States	100.0%	100.0%
CAE Flight Training Center Mexico, S.A. de C.V.	Mexico	100.0%	100.0%
CAE Flightscape Inc.	Canada	100.0%	100.0%
CAE Global Academy Évora, SA	Portugal	100.0%	100.0%
CAE Healthcare Canada Inc.	Canada	100.0%	100.0%
CAE Healthcare Inc.	United States	100.0%	100.0%
CAE Holdings B.V.	Netherlands	100.0%	100.0%
CAE Holdings Limited	United Kingdom	100.0%	100.0%
CAE India Private Limited	India	76.0%	76.0%
CAE Integrated Enterprise Solutions Australia Pty Ltd.	Australia	100.0%	100.0%
CAE Integrated Enterprise Solutions USA Inc.	United States	100.0%	-
CAE International Capital Management Hungary LLC	Hungary	100.0%	100.0%
CAE International Holdings Limited	Canada	100.0%	100.0%
CAE Investments S.à r.I.	Luxembourg	100.0%	100.0%
CAE Japan Flight Training Inc.	Japan	100.0%	-
CAE Labuan Inc.	Malaysia	100.0%	100.0%
CAE Luxembourg Acquisition, S.à r.I.	Luxembourg	100.0%	100.0%
CAE Luxembourg Financing, S.à r.l.	Luxembourg	100.0%	100.0%
CAE Management Luxembourg S.à r.l.	Luxembourg	100.0%	100.0%
CAE Melbourne Flight Training Pty Ltd	Australia	100.0%	100.0%
CAE Mining Canada Inc.	Canada	100.0%	100.0%
CAE Mining Corporate Limited	United Kingdom	100.0%	100.0%
CAE Mining Holdings Inc.	Canada	100.0%	100.0%
CAE North East Training Inc.	United States	100.0%	100.0%
CAE Oxford Aviation Academy Amsterdam B.V.	Netherlands	100.0%	100.0%
CAE Oxford Aviation Academy Phoenix Inc.	United States	100.0%	100.0%
CAE Services (Canada) Inc.	Canada	100.0%	100.0%
CAE Services GmbH	Germany	100.0%	100.0%
CAE Services Italia S.r.I.	Italy	100.0%	100.0%
CAE Servicios Globales de Instrucción de Vuelo (España), S.L.	Spain	100.0%	100.0%
CAE Shanghai Company, Limited	China	100.0%	100.0%
CAE SimuFlite Inc.	United States	100.0%	100.0%
CAE Simulation Technologies Private Limited	India	100.0%	100.0%
CAE Simulator Services Inc.	Canada	100.0%	100.0%
CAE Singapore (S.E.A.) Pte Ltd.	Singapore	100.0%	100.0%
CAE South America Flight Training do Brasil Ltda.	Brazil	100.0%	100.0%
CAE STS Limited	United Kingdom	100.0%	100.0%
CAE Training & Services Brussels NV	Belgium	100.0%	100.0%
CAE Training & Services UK Ltd.	United Kingdom	100.0%	100.0%
CAE Training Aircraft B.V.	Netherlands	100.0%	100.0%
CAE Training Norway AS	Norway	100.0%	100.0%
CAE USA Inc.	United States	100.0%	100.0%
CAE Verwaltungsgesellschaft mbH	Germany	100.0%	100.0%
Engenuity Holdings (USA) Inc.	United States	100.0%	100.0%
Flight Simulator-Capital L.P.	Canada	100.0%	100.0%
Flight Training Device (Mauritius) Ltd.	Mauritius	100.0%	100.0%
GCAT Flight Academy Germany GmbH	Germany	100.0%	100.0%
	Malta	100.0%	100.0%
GCAT Flight Academy Malta Ltd.		100.0%	
International Flight School (Mauritius) Ltd.	Mauritius		100.0%
Invertron Simulators PLC Kestrel Technologies Pte Ltd	United Kingdom	100.0% 100.0%	100.0% 100.0%
Kestrel Technologies Pte Ltd.	Singapore	100.0% 100.0%	100.0% 100.0%
Oxford Aviation Academy European Holdings AB	Sweden	100.0%	100.0%

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Oxford Aviation Academy Finance Ltd.	Ireland	100.0%	100.0%
Oxford Aviation Academy Ireland Holdings Ltd.	Ireland	100.0%	100.0%
Oxford Aviation Academy (Oxford) Ltd.	United Kingdom	100.0%	100.0%
Oxford Aviation Academy Norway Holdings AS	Norway	100.0%	100.0%
Presagis Canada Inc.	Canada	100.0%	100.0%
Presagis Europe (S.A.)	France	100.0%	100.0%
Presagis USA Inc.	United States	100.0%	100.0%
Servicios de Instrucción de Vuelo, S.L.	Spain	80.0%	80.0%
Simubel N.V. (a CAE Aviation Training Company)	Belgium	100.0%	100.0%
Simulator Sevicios Mexico, S.A. de C.V.	Mexico	100.0%	100.0%
SIV Ops Training, S.L.	Spain	100.0%	100.0%

### Investments in joint ventures accounted for under the equity method:

		% equity interest	% equity interest
Name	Country of incorporation	2014	2013
Asian Aviation Centre of Excellence Sdn. Bhd.	Malaysia	50.0%	50.0%
CAE Flight Training (India) Private Limited	India	50.0%	50.0%
CAE Japan Flight Training Inc.	Japan	-	51.0%
CAE-Lider Training do Brasil Ltda.	Brazil	50.0%	50.0%
China Southern West Australia Flying College Pty Ltd.	Australia	47.1%	47.1%
Embraer CAE Training Services (UK) Limited	United Kingdom	49.0%	49.0%
Embraer CAE Training Services, LLC	United States	49.0%	49.0%
Emirates-CAE Flight Training LLC	United Arab Emirates	49.0%	49.0%
Hatsoff Helicopter Training Private Limited	India	50.0%	50.0%
Helicopter Training Media International GmbH	Germany	50.0%	50.0%
HFTS Helicopter Flight Training Services GmbH	Germany	25.0%	25.0%
National Flying Training Institute Private Limited	India	51.0%	51.0%
Philippine Academy for Aviation Training Inc.	Philippine	50.0%	50.0%
Rotorsim s.r.l.	Italy	50.0%	50.0%
Rotorsim USA LLC	United States	50.0%	50.0%
Zhuhai Xiang Yi Aviation Technology Company Limited	China	49.0%	49.0%

In fiscal 2014, the unrecognized share of losses of joint ventures for which the Company has ceased to recognize its share of losses when applying the equity method was \$1.6 million (2013 - \$1.9 million). The cumulative unrecognized share of losses for these entities was \$8.9 million at March 31, 2014 (2013 - \$7.3 million, April 1, 2012 - \$5.4 million). The cumulative unrecognized share of comprehensive loss of joint ventures was \$11.0 million (2013 - \$1.9 million, April 1, 2012 - \$9.2 million).

# **NOTE 33 – RELATED PARTY TRANSACTIONS**

The following table presents the Company's outstanding balances with its joint ventures:

(amounts in millions)	2014	2013
Accounts receivable (Note 4)	\$ 30.1	\$ 49.9
Contracts in progress: assets	13.5	41.3
Other assets	30.6	34.3
Accounts payable and accrued liabilities (Note 9)	16.3	25.3
Contracts in progress: liabilities	6.3	9.3

Other assets include a finance lease receivable of \$16.9 million (March 31, 2013 - \$19.0 million) maturing in October 2022 and carrying an interest rate of 5.14% per annum, loans receivable of \$8.4 million (March 31, 2013 - \$10.4 million) maturing in September 2016 and December 2017 and carrying respectively an interest rate of LIBOR 6 month plus 1% and 11% per annum and a long-term receivable of \$5.3 million (March 31, 2013 - \$4.9 million) with no repayment term. As at March 31, 2014 and 2013, there are no provisions held against any of the receivables from related parties.

The following table presents the Company's transactions with its joint ventures:

(amounts in millions)	 2014	2013
Revenue from products and services	\$ 101.0	\$ 131.5
Purchases of products and services, and other	11.3	12.3
Other income transactions	 2.9	2.8

In addition, during fiscal 2014, transactions amounting to \$2.7 million (2013 – \$4.3 million) were made, at normal market prices, with organizations whose partners or officers included one of the Company's directors.

# Compensation of key management personnel

Key management personnel have the ability and responsibility to make major operational, financial and strategic decisions for the Company and include certain executive officers. The compensation of key management for employee services is shown below:

(amounts in millions)	201	4	2013
Salaries and other short-term employee benefits	\$ 3.	B \$	4.0
Post-employment benefits <sup>(1)</sup>	1.	6	2.0
Termination benefits	2.	4	-
Share-based payments	6.	4	2.4
	\$ 14.	2 \$	8.4

<sup>(1)</sup>Includes net interest on employee benefits obligations (Note 14)